

## ClassicMark® Series Annuity Quick Reference

As of 6/20/2025

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Insurance Carrier	Product		Features	Withdrawals/ Surrender <sup>§</sup>	Interest Crediting Strategies			Min. Guaranteed Rates	Approved States
Americo Financial Life and Annuity		ries single premium dexed annuities*	Optional upfront premium bonus vests 100% day one to jump-start earnings.	Penalty-Free Withdrawals Up to 10% of AV annually.		10, 10 LT	10 Plus, 10 LT Plus	Guaranteed Minimum Value: 87.5% of premium, minus any gross withdrawals and	10 and 10 Plus: AR, AZ, CO, DC, GA, HI, IA, IL, IN, KS, KY, LA,
Insurance	Product Version	Upfront Premium Bonus	Greater accumulation potential with S&P 500® IQ Index** and SG Laser	The minimum withdrawal	1-Yr S&P 500 PTP w/ Cap	8.85%	7.75%	applicable premium tax, plus	MA <sup>1</sup> , MD <sup>2</sup> , ME, MI, NC,
Company, Kansas City, MO	10, 10 LT	NA	Index <sup>†</sup> options.	amount is \$500, with a minimum remaining surrender value	2-Yr S&P 500 PTP w/ Par.	74%	65%	interest credited at the Guaranteed Minimum Value	ND, NE, NM, RI, SD, TN, VT, WI, WV, WY
Financial	10 Plus 10 LT Plus	4% 3%	Game-changing FUSION Strategy <sup>SM††</sup> that fuses together annual crediting	of \$2,000.	1-Yr S&P 500 IQ Index** PTP w/ Cap	14.05%	11.35%	Interest Rate (GMVIR), available upon full surrender,	10 LT and 10 LT Plus:
Strength Rating:	Heritage Max	imizer <sup>SM</sup>	and multi-year upside.	Surrender Schedules	1-Yr S&P 500 IQ Index** PTP w/ Par.	73%	64%	death, or annuitization.	AK, CA, CT, DE, FL, ID, MO <sup>2</sup> , MN, MT, NH, NJ <sup>2</sup> ,
AM Best "A"	Optional enhanced death benefit rider that provides a death benefit after		First-year liquidity, penalty-free. §	10 (Ages 0–85): 13, 12, 11, 10.50, 10, 9, 8, 7,	1-Yr Gold PTP w/ Par.	52%	46%	Current Guaranteed Minimum Value Interest Rate:	NV, OH <sup>2</sup> , OK, OR, PA <sup>2</sup> ,
(Excellent) for financial	Year 3 of 130%	of the entire AV.	<ul> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> </ul>	6, 5, 0%. <b>10 LT</b> (Ages 0–85):	1-Yr SG Laser Index† PTP w/ Par.	179%	158%	2.80%, effective with contracts issued on or after 7/1/2025	SC, TX, UT <sup>2</sup> , VA, WA <sup>2</sup>
strength. 3rd highest of 15 ratings.	except in MD, MO, NJ, OH, PA, UT, and WA.  Current charge is 0.30%, deducted at the end of each contract year.		Issues to ages 86–90 with a five-year surrender schedule.      Waiver of Surrender Charges Upon Nursing Home or Hospital	10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%.  10 and 10 LT (Ages 86–90): 8, 7, 6, 5, 3, 0%.	2-Yr SG Laser Index <sup>†</sup> PTP w/ Par.	248%	219%	(subject to change quarterly).  Cap: Minimum guaranteed cap is 1%.	Waiver of Surrender     Charges Upon     Nursing Home or     Hospital Confinement     Endorsement     not available.
Rating as of 6/20/2025					1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par.	181%	158%		
0/20/2020	Issue Ages  Product Version (Q, NQ)  10, 10 LT 0-90  10 Plus, 10 LT Plus 0-80  Heritage Maximizer 0-75  Premium  • \$10,000 minimum, Q and NQ. • \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+).  Index Dates • 7th, 14th, 21st, or 28th of the month.	rsion (Q, NQ)	Confinement Endorsement.*§  • Accepts Q and NQ money; traditional, Roth, and SEP IRAs; and noncontributory 403(b)/TSA plans.§§  • Death Benefit—greatest of 100% of AV (130% with Heritage Maximizer).	10 LT Plus: 13, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 Plus: 14, 13, 12.50, 11.50, 10.50, 9.50, 8.50, 7.50, 6.50, 5.50, 0%.	2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par.	250%	218%	Participation Rate: Minimum guaranteed participation rate is 5%.  Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%.	Heritage Maximizer not available.
		Plus 0–80			5-Yr FUSION Strategy <sup>#</sup> Fixed Rate on Gain: Par. Rate:	6% 133%	5% 127%		
		GMV, or Return of Premium less prior gross withdrawals at death.	Check Sales Guide for	Declared Interest Option	4.40%	3.90%	Declared Interest Account: Minimum guaranteed annual		
		e Office approval or reduction (\$1 million ducts or for issue	gross militarians at docum.	CA and FL variations.	Rates effective 6/20/2025, and s Check LegacyNet® for updates.  45-Day Rate Lock:  Pays the greater of the locked- date after premium is received After 45 days, current rates applissue date.	in rate or the	rate on the index	interest rate is 0.15%.	

ClassicMark Forms: Series 411, 4204, 2181, AAA411 LG10 (12/22), AAA411 LG10 DP (06/23), AAA411 LG86+ (12/22), AAA411 LG86+ DP (06/23), AAA411 LG10B (12/22), AAA411 LG90B (12/22), AAA4204, AAA2181; ICC22 411 LG90, ICC22 411 LG86+, ICC22 411 LG90, ICC12 41

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- \* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- \*\* Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Also known as the SG Lead Asset Select Exposure Rotation Index.
- † Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.
- § Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

§§ In CA, 403(b) transfers into new 403(b) annuity contracts are not accepted.

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## FutureMark® Series Annuity Quick Reference

As of 12/22/2022

Insurance Carrier	Product	Features	Enhanced Death Benefit	Withdrawals/ Surrender**	Interest Crediting Strategies*	Minimum Guarantees	Street-Level Commission	Approved States
Americo Financial Life and Annuity Insurance Company, Kansas City, MO  Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings.  Rating as of 12/22/2022	FutureMark single premium deferred fixed indexed annuity*  Product Version Years Fee 10, 10 LT 10 1%  Optimizer Fee 1% annual administrative fee deducted from the Accumulation Value (AV) at the end of each contract year, including the first.  BeneBoosters*  No-cost enhanced death benefit (not approved in OR and WA).  Issue Ages  0 -85, Q and NQ.  Premium  \$10,000 minimum, Q and NQ. \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 75+).  Index Dates  7th, 14th, 21st, or 28th of the month.	BeneBooster* offers an unequaled legacy builder for clients who want or need to take withdrawals.  Same outstanding comp and rates on both FutureMark 10 and 10 LT.  FUSION StrategysMf— Game-changing strategy that fuses together annual crediting and multi-year upside.  Industry-leading contractual guarantee: 1.00% on 100% of premium.  True Up—At end of Year 5, credits back any Optimizer Fee amounts paid that are greater than interest earnings.  10% penalty-free access after Year 1.  Index gains credit at death.  No market value adjustment (MVA).  Waiver of Surrender Charge Upon Nursing Home or Hospital Confinement.*  Accepts Q and NQ money; traditional, Roth, and SEP IRAs; and non-contributory 403(b)/TSA plans.	BeneBooster*  Built-in, no-cost enhanced death benefit provides beneficiaries extra dollars at death.  Increases the death benefit by a percentage of net contract gains (percentage varies by issue age):  25% (0–75).  15% (76–85).  Allows clients to leave a significant amount to their beneficiaries even after taking withdrawals or RMDs.  Caters to qualified clients.  Issues through age 85.  No underwriting.	Penalty-Free Withdrawals Up to 10% of AV annually after Year 1. The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000.  Surrender Schedules 10: 12.5, 12, 11.5, 10.5, 10, 9, 8, 7, 6, 5, 0%  10 LT: 9.2, 9.2, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%  10 LT (CA): 8.3, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%  10 LT (CT): 9.2, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0%	1-Yr S&P 500® PTP w/ Cap 10.55% Cap  1-Yr S&P 500 PTP w/ Par. Rate 58% Par. Rate  1-Yr Morgan Stanley Target Equity Balanced Index PTP w/ Par. Rate 174% Par. Rate  1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. Rate 217% Par. Rate  2-Yr Morgan Stanley Target Equity Balanced Index PTP w/ Par. Rate 240% Par. Rate  2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. Rate 300% Par. Rate  5-Yr FUSION Strategyt 2% Fixed Rate on Gain 371% Par. Rate  1-Yr Declared Interest Account 5.25% Fixed Rate Rates effective 12/22/2022, and subject to change. Check LegacyNet® for updates.	Guaranteed Minimum Value  1%—3% on 100% of premium, less surrender charges, available upon death, surrender, or annuitization.  Current Guaranteed Minimum Value Interest Rate: 1.00%, effective for contracts issued in 2022.  Minimum Guaranteed Rates  Declared rates are guaranteed never to be lower than:  1.00% cap. 5.00% par. rate (10% in NJ). 5.50% fixed rate on gain. 1.00% annual interest rate.	GA-Level  10 and 10 LT: 6.75% (Ages 0–75) 5.25% (Ages 76–80) 4.25% (Ages 81–85)  Commissions are based on the date the premium is received in Americo's Administrative Office.  See Compensation Schedule for details.	FutureMark 10: AR, AZ, CO, DC, GA, HI, IA, IL, KS, KY, LA, MAT, NC, ND, ME, MI, MT, NC, ND, NE, NM, RI, SD, TN, VA, WI, WV, WY  FutureMark 10 LT: AK, CA, CT, DE, FL, NH <sup>2</sup> , NJ <sup>2</sup> , NV, OH, OK, OR <sup>3</sup> , SC, TX, UT, WA <sup>3</sup> 1. Waiver of Surrender Charge Upon Nursing Home or Hospital Confinement (Endorsement AAA4139) not available. 2. Multi-year strategies not available. 3. BeneBooster is not available.

FutureMark 10, 10 LT (Contract Series 416/4416). BeneBooster guaranteed minimum death benefit rider (Rider Series 2182). Products are single premium deferred fixed indexed annuities underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group®, an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. FutureMark is a registered service mark, and BeneBooster and FUSION Strategy are service marks, of Legacy Marketing Group.

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\*\* Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 59%.

† Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.

<sup>\*</sup> Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.



## LibertyMark® Series Annuity Quick Reference

As of 4/29/2021

Insurance Carrier	Product Features		Bonus	Withdrawals/ Surrender <sup>†</sup>	Interest Crediting Strategies*	Min. Guaranteed Rates	GA-Level Commission	Approved States
Americo Financial Life and Annuity Insurance Company, Kansas City, MO  Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings.  Rating as of 4/29/2021	LibertyMark Series single premium deferred fixed indexed annuities*  Product Version Bonus Years Fee  No 7 1% Plus Yes 7 1% 10, 10 LT No 10 1.25% 10 Plus, 10 LT Plus 1.25%  Liberty Optimizer Fee Annual administrative fee deducted from the Accumulation Value (AV) at the end of each contract year, including the first.  Heritage Maximizer® Optional enhanced death benefit rider that provides a death benefit of 130% of the entire AV.  Available on non-bonus products, except in NJ, OH, PA, UT, and WA.*  Current charge is 0.30%, deducted at the end of each contract year.  Issue Ages Product Ages Version (Q, NQ) 7, 7 Plus, 10, 10 LT 0-85 10 Plus, 10 LT Plus 0-80 Heritage Maximizer 0-75  Premium  \$10,000 minimum, Q and NQ. \$1 million maximum per owner without Home Office approval.  Index Dates  7th, 14th, 21st, or 28th of the month.	<ul> <li>Diverse choice of indexed strategies covering multiple markets.</li> <li>Industry-leading minimum guarantee.</li> <li>Game-changing FUSION Strategys™ that fuses together annual crediting and multi-year upside.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement (Series 4139).*.†</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.</li> <li>Death Benefit—greatest of 100% of AV (130% with Heritage Maximizer), return of premium less prior gross withdrawals, † or GMV at death.</li> <li>True Up—credits back any Liberty Optimizer Fee amounts paid that are greater than interest earnings. Applies at end of Year 5.</li> </ul>	7 Plus: 5% persistency bonus: • Multiplied by the AV at the end of Year 7.  10 Plus, 10 LT Plus: 7% upfront (6% in CA).	Penalty-Free Withdrawals Up to 10% of AV annually after the first year. RMDs accepted Year 1 per company practice. The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000.  Surrender Schedules 7.7 Plus: 9,8.50,8,7,6,5,4,0% 10: 12,11.50,11,10.50,10,9,8,7,6,5,0% 10 LT: 9.20,9.20,8.20,7.20,6.20,5.20,4.20,3.10,2.10,1,0% 10 Plus: 13,13,12.50,11.50,10.50,9.50,8.50,7.50,6.50,5.50,0% 10 LT Plus: 11.90,9.40,8.20,7.20,6.20,5.20,4.20,3.10,2.10,1,0% Check Sales Guide for CA, CT, FL, MN, PA, and WA variations.	Tolus	Guaranteed Minimum Value: 1%—3% on 100% of premium, less surrender charges, available upon death, surrender, or annuitization.  Current Guaranteed Minimum Value Interest Rate: 1%, effective on contracts issued in 2021.  Cap: Minimum guaranteed cap is 1%.  Participation Rate: Minimum guaranteed participation rate is 5% (10% in NJ).  Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%.  Declared Interest Rate: Minimum guaranteed annual interest rate is 1%.	7: 5.00% (Ages 0–80) 3.75% (Ages 81–85) 7 Plus: 4.00% (Ages 0–80) 2.75% (Ages 81–85) 10: 7.00% (Ages 0–80) 6.00% (Ages 81–85) 10 LT: 6.00% (Ages 81–85) 10 Plus, 10 LT Plus: 6.00% (Ages 0–80) 4.75% (Ages 81–85) Commissions are based on the date the premium is received in Americo's Administrative Office. See Compensation Schedule for details.	7, 7 Plus, 10, and 10 Plus:  AR, AZ, CO, DC, GA, HI, IA1², IL1², KS, KY, LA, MA³, MD1², ME, MI, MT, NC, ND, NE, NM, RI1¹², SD, TN, VA, WI, WV, WY1²  7, 7 Plus, 10 LT, and 10 LT Plus: AK¹², CA, CT, DE, FL, ID¹² (7, 7 Plus only), NH⁴, NJ¹²²⁴,5, NV (no 7 Plus), OH, Y, 10 LT only), OK, PA¹².5,6 (no 7 Plus), SC, TX, UT⁵, WA⁵  1. On 7-year products, FUSION Strategy and 1-Yr SG Columbia strategy not available. 2. 1-Yr Gold strategy and 2-Yr SG Columbia strategy not available. 3. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. 4. Multi-year strategies not available. 5. Heritage Maximizer not available. 6. Morgan Stanley strategies not available.

LibertyMark Heritage Maximizer enhanced death benefit rider (Rider Series 2181). LibertyMark 7, 10, 10 LT (Contract Series 411/419/4/196/4/205); LibertyMark 7 Plus (Contract Series 411/419/4/196/4/205). Products are single premium deferred fixed indexed annuities underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, any vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group®, an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. LibertyMark is a registered service mark, and Heritage Maximizer and FUSION Strategy are service marks, of leacy Marketing Group.

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- \* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- \*\* Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain. Not available in all states.
- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 59½.

## LibertyMark® SE Series Annuity Quick Reference

As of 4/29/2021

Insurance Carrier	Product	Features	Bonus	Withdrawals/ Surrender <sup>†</sup>	Interest Crediting Strategies*	Min. Guaranteed Rates	GA-Level Commission	Approved States
Americo Financial Life and Annuity Insurance Company, Kansas City, MO  Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings.  Rating as of 4/29/2021	LibertyMark Series single premium deferred fixed indexed annuities*  Product Version Bonus Years Fee SE 7 No 7 1.50% SE 7 Plus Yes 7 1.50% SE 10, SE 10 LT No 10 1.75% SE 10 Plus, Yes 10 1.75% SE 10 LT Plus Yes 10 1.75%  Liberty Optimizer Fee Annual administrative fee deducted from the Accumulation Value (AV) at the end of each contract year, including the first.  Heritage Maximizer®M Optional enhanced death benefit rider that provides a death benefit of 130% of the entire AV.  Available on non-bonus products, except in NJ, OH, PA, UT, and WA.*  Current charge is 0.30%, deducted at the end of each contract year.  Issue Ages  Product Ages (Q, NQ) SE 7, SE 7 Plus, SE 10, SE 10 LT Plus 0-80 Heritage Maximizer 0-75  Premium  \$10,000 minimum, Q and NQ. \$1 million maximum per owner without Home Office approval.  Index Dates 7th, 14th, 21st, or 28th of the month.	Diverse choice of indexed strategies covering multiple markets.     Industry-leading minimum guarantee.     Game-changing FUSION Strategy <sup>SM**</sup> that fuses together annual crediting and multi-year upside.     Index gains credit at death.     No market value adjustment (MVA).     Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement (Series 4139).*.↑     Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.     Death Benefit—greatest of 100% of AV (130% with Heritage Maximizer), return of premium less prior gross withdrawals, † or GMV at death.      True Up—credits back any Liberty Optimizer Fee amounts paid that are greater than interest earnings. Applies at end of Year 5.	SE 7 Plus: 5% persistency bonus: • Multiplied by the AV at the end of Year 7. SE 10 Plus, SE 10 LT Plus: 7% upfront (6% in CA).	Penalty-Free Withdrawals Up to 10% of AV annually after the first year. RMDs accepted Year 1 per company practice.  The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000.  Surrender Schedules SE 7, SE 7 Plus: 9, 8.50, 8, 7, 6, 5, 4, 0% SE 10: 12, 11.50, 11, 10.50, 10, 9, 8, 7, 6, 5, 0% SE 10 LT: 9,20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0% SE 10 Plus: 13, 13, 12.50, 11.50, 10.50, 9.50, 8.50, 7.50, 6.50, 5.50, 0% SE 10 LT Plus: 11.90, 9.40, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0% Check Sales Guide for CA, CT, FL, MN, PA, and WA variations.	7 Plus 10, 10 Plus, 10 LT Plus  1-Yr S&P 500° PTP w/ Cap 6.00% 5.50% 7.10% 4.90%  2-Yr S&P 500 PTP w/ Par.* 56% 51% 66% 46%  NEW! 1-Yr Gold PTP w/ Par.* 39% 36% 46% 32%  1-Yr Morgan Stanley TEBI PTP w/ Par.* 87% 78% 103% 70%  2-Yr Morgan Stanley TEBI PTP w/ Par.* 119% 107% 140% 97%  1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par.* 114% 102% 133% 91%  NEW! 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par.* 155% 137% 180% 124%  5-Yr FUSION Strategy** Now with 7 and 7 Plus!* Fixed Rate on Gain: 3% 3% 3% 2%  Par. Rate: 107% 85% 147% 105%  Declared Interest Account 2.75% 2.55% 3.35% 2.25%  Rates effective 4/29/2021, and subject to change. Check LegacyNet® for updates.	Guaranteed Minimum Value: 1%—3% on 100% of premium, less surrender charges, available upon death, surrender, or annuitization.  Current Guaranteed Minimum Value Interest Rate: 1%, effective on contracts issued in 2021.  Cap: Minimum guaranteed cap is 1%.  Participation Rate: Minimum guaranteed participation rate is 5% (10% in NJ).  Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%.  Declared Interest Account: Minimum guaranteed annual interest rate is 1%.	SE 7: 5.00% (Ages 0–80) 3.75% (Ages 81–85)  SE 7 Plus: 4.00% (Ages 0–80) 2.75% (Ages 81–85)  SE 10: 7.00% (Ages 0–80) 6.00% (Ages 81–85)  SE 10 LT: 6.00% (Ages 0–80) 4.75% (Ages 81–85)  SE 10 Plus and SE 10 LT Plus: 6.00% (Ages 0–80) Commissions are based on the date the premium is received in Americo's Administrative Office. See Compensation Schedule for details.	SE 7, SE 7 Plus, SE 10, and SE 10 Plus: AR, AZ, CO, DC, GA, HI, IA12, IL12, KS, KY, LA, MA3, MD12, ME, MI, MT, NC, ND, NE, NM, RI12, SD, TN, VA, WI, WV, WY12  SE 7, SE 7 Plus, SE 10 LT, and SE 10 LT Plus: AK12, CA, CT, DE, FL, ID12 (7, 7 Plus only), NH4, NJ12,45, NV (no 7 Plus), OH5 (7, 10 LT only), OK, PA12,58 (no 7 Plus), SC, TX, UT5, WA5  1. On 7-year products, FUSION Strategy and 1-Yr SG Columbia strategy not available. 2. 1-Yr Gold strategy and 2-Yr SG Columbia strategy not available. 3. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. 4. Multi-year strategies not available. 5. Heritage Maximizer not available. 6. Morgan Stanley strategies not available.

LibertyMark Heritage Maximizer enhanced death benefit rider (Rider Series 2181), LibertyMark SE 7, SE 10, SE 10 LT (Contract Series 411/4196/4205); LibertyMark SE 7 Plus (Contract Series 411/419/4196/4205); LibertyMark SE 7 Plus (Contract Series 411/4179/4196/4205). LibertyMark SE 7 Plus (Contract Series 411/4179/4196/4205). Undotted a reinquiser and reinquiser an

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- \* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix
- \*\* Alsó known as the SG Columbia Adaptive Risk Allócation Index Point-to-Point (Without Cap) With Amount on Gain. Not available in all states.
- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.