

JourneyMark[®] Series Annuity Quick Reference

As of 4/15/2024

| Insurance Carrier | Product | Features | Cascade Rider | Expanse Rider | A | llocation | Options | | Liquidity | GA-Level Commission | Approved States |
|--|---|--|---|--|--|---|--|--|--|---|--|
| Integrity Life Insurance Company, Cincinnati, OH A proud member of Western & Southern Financial Group Financial Group (scond highest of 13 ratings; rating held since June 2009). Comdex Ranking:** 96 out of 100 Ratings are correct as of 4/15/2024, and are subject to change. | JourneyMark Series modified single premium deferred fixed indexed annuity products Product Versions Base Product Years Ages JourneyMark 10 JourneyMark 5 5 86–90 With Cascade Rider JourneyMark 7 7 0–80 With Expanse Rider JourneyMark 7 7 0–80 With Expanse Rider JourneyMark 7 7 45–80 With Expanse Rider JourneyMark 7 7 45–80 Premium • \$10K min., Q and NQ. • \$5K+ additional premium payments allowed during first contract year. • \$1.5M max., ages 0–75. • \$11M max., ages 76+. Contract Guarantee Nonforfeiture value on 87.5% of the contract's premium minus withdrawals. The current nonforfeiture value is 2.70%. Death Benefit Greater of 100% of account value (AV)—110% with Expanse Rider—plus interest credited as of the date of death, or the nonforfeiture value. | Choice of accumulation-focused base product without a rider charge or an optional rider upgrade on 7- and 10-year products. Competitive index options with participation rate and no cap, based on indices developed by some of the industry's biggest names—Citi and Goldman Sachs. The option to issue to age 90 with a short, 5-year duration. Waiver of Withdrawal Charge and Market Value Adjustment Rider upon confinement or limited life expectancy. Not available in CA. Accepts Inherited (Stretch) IRA, Inherited Roth IRA, and NQ Stretch. | Enhanced Liquidity and Growth Rider Optional upgrade with 7- and 10-year products. Return of Premium benefit: Available after Year 3 with full premium, less any withdrawals. Guaranteed Minimum Account Value benefit: One-time boost that guarantees the AV to be at least 110% at the end of the withdrawal charge period (107% on 7-year product). Percentage is multiplied by premium and premium bonus, minus withdrawals, withdrawal charges, MVA and rider charges. Not available in CA. Premium bonus: Available exclusively with 10-year product—6.5%, applied to each premium payment. Vests at 10% per year over 10 years. Vesting schedule varies in CA. Liquidity: 10% free withdrawals each index year after the first. Cascade Rider charge: JourneyMark: 7: 0.35%. Assessed annually during the withdrawal charge period based on the AV. | Guaranteed Lifetime Withdrawal Benefit Rider Optional upgrade with 7- and 10-year products. Guaranteed Lifetime Withdrawal Benefit: Performance-driven benefit base that rolls up by: ○ 10% benefit base bonus (applied to each premium). ○ 200% of rate of interest credited for up to 15 years (capped at 15% per index year). Income available in first year (must be age 60+). Choice of level or increasing payouts. Income Doubler: ○ 200% income payment for impairment in 2 of 6 ADLs. Available after 3 index years. Enhanced Death Benefit: 110% of AV, including any interest paid on death. Payable as a lump sum after the third index year if income isn't activated. Liquidity: 10% free withdrawals each index year after the first. Expanse Rider charge: 1% Assessed annually at the end of the index year based on the beginning-of-year GLWB benefit base. | Current Par. Rates [†] Citi Flexi-Beta 5 JourneyMark: JourneyMark 5: Citi Flexi-Beta 5 JourneyMark 7: JourneyMark 7: JourneyMark 5: Citi Flexi-Beta 5 JourneyMark 5: Goldman Sachs JourneyMark 5: Goldman Sachs JourneyMark 7: JourneyMark 7: JourneyMa | 160% 175% 175% Excess Retu 232% 252% 252% 222% 222% 222% 222% Pathfinder, 7 3% Pathfinder, 1Y 160% Mariner, 1Y 160% Mariner, 2Y 225% 225% int-to-Point 42% 46% 46% 00tion (current 3.95% 4.30% 4.30% 2024, and su | 160% 175% NA um, 2Y Point 232% 252% NA um, 5Y High 205% 222% NA 1Y Point-to-P 73% 2Y Point-to-Poir 120% Point-to-Poir 160% NA Point-to-Poir 225% NA Point-to-Poir 225% NA ecclared rates 3.95% 4.30% NA | 192% 207% NA -to-Point 277% NA Water Mark 242% 260% NA Point 88% Point 144% nt 187% NA 144% nt 265% NA 51% 55% NA | Penalty-Free Withdrawals Annual withdrawals are available after the first index year without a withdrawal charge or MVA (noncumulative; \$250 minimum): 5% with base product. 10% with Cascade or Expanse Rider. Withdrawal Charges (+/- MVA) Base Product: JourneyMark: 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 3, 2, 1, 0% JourneyMark 7: 9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 0% JourneyMark 5: 5, 4, 3, 2, 1, 0% With Cascade Rider or Expanse Rider: JourneyMark 7: 9, 8.25, 7.25, 6.25, 5, 4, 3, 2, 1, 0% JourneyMark 7: 9, 8.25, 7.25, 6.25, 5, 4, 0% Check Sales Guide for details and CA variations. | Street-level comp with or without rider: JourneyMark: 7.00% (0–70) 5.50% (71–75) 5.00% (76–85) JourneyMark 7: 5.00% (0–70) 4.00% (71–75) 3.00% (76–85) JourneyMark 5: 1.50% (86–90) Chargebacks 100% chargebacks 100% chargebacks 100% chargebacks 100% chargebacks including for 12 months from date premium is received upon free-look, death (based on date of death), surrender, and withdrawals (including RMDs). See current <i>Compensation</i> <i>Schedule</i> for details. | Availability: Approved in DC and all states <u>except</u> NY. CA Variations: In California, state-specific withdrawal charges, MVA, and premium bonus vesting schedule apply, and Waiver of Withdrawal Charge and Market Value Adjustment Rider and Guaranteed Minimum Account Value Benefit are not approved. |

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- * Ratings refer to the claims-paying ability of the insurance company and do not reflect the performance or safety of any investment product. The rating agencies listed are independent of each other and use proprietary evaluation criteria and rating scales.
- ** The Comdex Ranking is a composite of the financial strength ratings as determined by Standard & Poor's, Moody's, AM Best, and Fitch ratings. It ranks insurers on a scale of 1 to 100 (where 1 is the lowest) in an effort to reduce confusion over ratings because each rating agency uses a different scale.
- The minimum participation rate is 4% for the S&P 500 index option and 10% for all other index options. The guaranteed minimum interest rate for the Fixed Interest Option is 2.75%.



ApexAdvantage® Annuity Quick Reference

As of 4/5/2024

| Insurance Carrier | Product | Features | Income Riders | Interest Crediting Op | tions⁺ | Liquidity | Commission | Available States | |
|---|---|---|---|--|--------|--|--|--|--|
| Insurance Corp., | 10-year modified single premium deferred fixed index annuity* | Highly competitive, income- focused FIA designed to rank among the top products for guaranteed income in the first | Choice of an optional Guaranteed Lifetime Withdrawal Benefit (GLWB): FutureNow Rider sM or FutureNow Rider With Booster. | One-Year S&P 500 [®] Point-to-Point w/ Par. Rate | 50% | Penalty-Free Withdrawals 10% of account value annually after Year 1 or | GA-Level 6.50% (0–75) 4.50% (76–85) | Available in all states <i>except</i> CA and NY. | |
| Strength Ratings AM Best "A" (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022. Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022. Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and | Issue Ages 0–85 (Q and NQ) Premium Amounts • \$25K minimum Year 1. • \$5K minimum additional (Year 1 only). • \$2M maximum per owner without Home Office approval or commission reduction. Sweep (Allocation) Dates 5 th , 15 th , and 25 th of each month. Applications, requirements, and premium must be received in good order one business day prior to the sweep date. | guaranteed income in the first three years. Income payouts can begin in as soon as 30 days, starting at age 50. Choice of level or increasing income and covered lives when income begins, not at issue. Spousal income designed to top the charts. Optional booster upgrade that provides double income upon impairment—no confinement required. Diverse interest crediting options, including a BNP Paribas index option based on performance of a governance-focused index. Death benefit equal to greater of accumulation value or MGSV. Fast policy issue—under three business days on most cash with apps in good order. | FutureNow Rider With Booster. FutureNow Rider Competitive early income for clients who want to start enjoying their future now. Powered by: 51% benefit base bonus. 6% roll-up rate for up to three years. Choice of single or spousal and level or increasing income payouts upon income election: Level—Consistent, predictable payouts for life. Increasing—Benefit base increases by 100% of policy earnings. Payouts available after 30 days, starting at age 50. 1.25% annual charge.** FutureNow Rider With Booster Same as FutureNow Rider, plus double payouts for impairment in two of six a ADLs. Double payouts available upon qualification after Year 2. | Point-to-Point w/ Par. Rate One-Year S&P MARC 5% Index Point-to-Point w/ Par. Rate Two-Year S&P MARC 5% Index Point-to-Point w/ Par. Rate One-Year BNPP US Governance Multi Asset Index Point-to-Point w/ Par. Rate Two-Year BNPP US Governance Multi Asset Index Point-to-Point w/ Par. Rate One-Year Fixed Account Rates effective 4/5/2024, and su change. Check LegacyNet® for u | | annually after Year 1 or required minimum distribution (RMD) associated with the policy. Surrender Schedule (+/- MVA*) 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% Waiver of Surrender Charge Riders Included at no additional cost: • Confinement. • Terminal Illness. • Home Health Care.* Minimum Guaranteed Surrender Value (MGSV) 87.50% of premium less withdrawals plus interest credited at the nonforfeiture interest rate, currently 2.80%. | Chargebacks: 100% chargebacks: 100% chargeback Year 1 for death, surrender, and withdrawals (including RMDs). See Compensation Schedule for details. | ApexAdvantage: AK, AL, AR, AZ, CO, CT, DC, DE, FL ¹ , GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY 1. Waiver for Home Health Care not approved. | |

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Withdrawals may be subject to income tax. If withdrawals are made before age 59½, they also may be subject to an IRS penalty tax. Ameritas and their authorized representatives do not give legal or tax advice. It is recommended that tax advisers be consulted.

The S&P MARC 5% Index, launched on 3/27/2017, is a new index with limited historical information. For index information, see https://www.spglobal.com/spdij/en/indices/strategy/sp-marc-5-index/#overview. The S&P 500[®] Index and S&P MARC 5% Index are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by Ameritas Life Insurance C orp. and its affiliates. Standard & Poor's[®] and S&P[®] are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones[®] is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). The ApexAdvantage policy is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, or their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P 500 Index.

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- * May vary by state and may not be available in all states. Check current State Approval Matrix.
- ** Multiple by the premium accumulation value during the accumulation phase and by the benefit base during the withdrawal phase.
- + The minimum participation rate is 10% for all index options; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.50%.



FlexMark Select[®] Series Annuity Quick Reference

As of 4/5/2024

| Insurance Carrier | Product | Product Features | Income Riders** | Premium Bonus | Interest Crediting Options ^{†,††} | Liquidity | GA-Level Commission | Available States |
|--|---|---|--|---|--|---|--|---|
| Ameritas Life Insurance Corp., Lincoln, NE Financial Strength Ratings AM Best "A" (Excellent) for insure financial strength. Third highest of 13 ratings. Rating as of 4/22/2022. Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022. Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and Ameritas Life Insurance Corp. of New York. | FlexMark Select Series 10-year single premium deferred fixed index annuities* Issue Ages 0–85 (Q and NQ) Premium • \$25K min. Year 1. • \$5K min. additional (Year 1 only). • \$2M max. per owner without Home Office approval or commission reduction (\$1M on bonus products for issue ages 75+). Sweep (Allocation) Dates 5 th , 15 th , and 25 th of each month. Applications, requirements, and premium must be received in good order one business day prior to the sweep date. | No-cost income rider (guaranteed lifetime withdrawal benefit rider).** Optional upgraded income rider** with: Level or lifestyle payout. Income booster for declining health.* Vesting premium bonus on "Plus" products.* Rate banding offers upgraded rates for larger Accumulation Values (AV). Choice to "buy up" the rates on fee strategies.1 Two proprietary indices allow for broad diversification and limited volatility. Extra one-time 10% emergency withdrawal after Year 1.* Minimum Guaranteed Surrender Value (MGSV) is 87.50% of premium (90% in NJ) less withdrawals, plus interest credited at the Standard Non-Forfeiture Interest Rate, currently 2.80%. Death benefit is greater of AV plus any bonus account or MGSV. | Choice of three guaranteed lifetime withdrawal benefit (GLWB) riders at policy issue: Basic GLWB Income Rider Automatically included at no cost! 4% Premium Accumulation Rate (PAR) compounded for up to 10 years. Payouts can start after Year 1 and age 50. No restart. MyFit Income Rider® 7% PAR compounded for up to 10 years. Optional 10-year restart. Choice of level or lifestyle payout option when payouts begin. The lifestyle payout option provides increased payouts followed by lower, level payouts. The increased benefit period is based on attained age when payouts start. Payouts can start after Year 1 and age 50. 1.15% annual charge. MyFit Income Rider With Booster* Same as MyFit Income Rider, plus double payouts for impairment in 2 of 6 activities of daily living (ADLs). 1.25% annual charge. | Vesting Premium Bonus* Select Plus: • 6%. LT Plus: • 4%. • 2% (CA, IN, and MO). 10-Year Vesting Schedule* (% vested at end of year) Select Plus: 0, 5, 10, 15, 20, 30, 45, 60, 75, 90, 100% LT Plus: 0, 5, 15, 25, 35, 45, 55, 65, 80, 90, 100% Vested and non-vested values are included in the death benefit. | Av:Standard Band $\$0-\$199,999$ No FeeUpgraded Band $\$200,000+$ No FeeSelect and LT:7.75%9.75%8.10%Plus and LT Plus:7.30%9.25%7.60%Select and LT:7.60%9.95%7.75%No FeeFeet7.60%9.60%Russell 2000 Y PTP w/ Cap: Select and LT:7.60%9.95%Select and LT:7.60%9.95%7.75%Plus and LT Plus:7.15%9.35%7.30%Plus and LT Plus:7.15%220%18 PP Momentum 5 Index [§] 1Y PTP w/ Par. Rate:165%Select and LT:175%220%165%210%175%Plus and LT Plus:165%210%175%215%205%Plus and LT:165%210%165%200%165%2002165%205%Select and LT:165%210%175%215%205%Select and LT:63%77%66%79%Plus and LT Plus:60%74%62%76%BNPP Momentum 5 Index's 2Y PTP w/ Par. Rate**Select and LT:235%280%20%265%225%20%205%225%20%205%225%20%205%225%20%205%225%20%20%255%20%20%255%20%20%25%20%20%25%20%20%25% | Penalty-Free Withdrawals Years 2–10: 10% of vested account value annually or required minimum distribution (RMD) associated with the policy. Additional Emergency Access* <i>Extra</i> one-time withdrawal up to 10% without surrender charge or MVA, available after Year 1. Surrender Schedule (+/- MVA)* Select and Plus: 10, 10, 10, 9, 9, 8, 7, 6, 4, 2, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus (CA, IN, and MO): 8, 7, 75, 6, 75, 5, 75, 4, 70, 3, 65, 2, 60, 1, 50, 0, 60, 0% Waiver of Surrender Charge Riders* • Confinement. • Terminal Illness. • Home Health Care. | Select and LT: 7.00% (0–75) 5.00% (76–85) Plus and LT Plus: 6.00% (0–75) 4.00% (76–85) Chargebacks: 100% chargebacks: 100% chargebacks: 100% chargebacks: 100% chargebacks: 100% chargebacks: including RMDs). See Compensation Schedule for details. | Select and Plus: AL, AR, AZ, CO, DC, FL¹ (0–64), GA, IA, IL, KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WV, WY LT and LT Plus: AK, CA^{1,2,3,4,5,6,7}, CT, DE, FL¹ (65+), HI, ID, IN³, MA^{1,5}, MN⁸, MO³, NH⁹, NJ⁹, NM, NV, OH, OK, OR⁹, PA⁸, SC, TX, UT⁸, WA⁸ No Home Health Care Waiver. No Income Booster. 2% bonus and 9-year surrender schedule apply. No Confinement Waiver. No Confinement Waiver. No Confinement Waiver. No Corminal Illness Waiver. No confinement waiver. No Corminal Illness Waiver. No Careminal Illness Waiver. No Careminal Illness Waiver. No Careminal Illness Waiver. No Careminal Illness Waiver. No Arta 10% emergency w/d. Fee interest crediting options not available. No 2-year strategies. |

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- * May vary by state and may not be available in all states. Check current State Approval Matrix.
- May vary by state and may not be available in all states. Uneck current state Approval invalix.
 ** GLWB income riders are not available with all tax-qualified plan types. See Income Riders column for cost.
 † Fee and multi-year options are not available in all states. On the 1-year fee options, a 1% fee is deducted at the beginning of each 1-year index period. On the 2-year fee options, a 2% fee is deducted at the beginning of each 2-year index period. Indexes not in existence for at least 10 years may not be illustrated in some states.
 † The minimum participation rate is 15% for all index options; the minimum guaranteed cap is 1% for index options without a fee and 1.50% for index options with a fee; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.50%.
 * The Dup Device Memoritum Multi Accets Endors also house as the BNP Momentum 5 Index [and 1/27/2017] The
- § The BNP Paribas Momentum Multi-Asset 5 Index, also known as the BNP Momentum 5 Index, launched on 1/27/2017. The US Innovative Leaders 5 Index launched on 1/28/2020. They are new indexes with limited historical information. For index information, visit https://momentum5index.bnpparibas.com and https://innovativeleaders.bnpparibas.com.



LibertyMark Freedom[®] Series Annuity Quick Reference

As of 4/1/2024

| Insurance Carrier | Product | Features | Withdrawals/ Surrender [⁺] | | Cree | Intere diting (| est Option | s | | | Minimum Guarantees | Street-Level Commission | Approved States |
|---|--|---|---|---|-----------|----------------------------------|---------------|--------------|-----------|--------------------------------------|---|---|--|
| Americo Financial Life and Annuity | LibertyMark Freedom Series single premium deferred fixed indexed annuities* | Accumulation powerhouse with freedom from mandatory fees. | Withdrawals Up to 10% of AV annually after the first year. RMDs accepted Year 1 per company practice (subject to chargeback). The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000. Surrender Schedules <u>10</u> : 12, 11.5, 11, 10.5, 10, 9, 8, 7, 6, 5, 0%. | | | 10, 10 Plus, 10 LT 10 LT Plus | | 7 | | Guaranteed Minimum Value (GMV) | GA-Level 10, 10 LT, 10 Plus, | <u>10 and 10 Plus:</u> AR, AZ, CO, DC, GA, HI, IA, IL, IN, KS, KY, LA, MA ¹ , | |
| Insurance Company, Kansas | Product Version Duration • NEW! Simple yet S 10, 10 LT NA 10 10 LT (CA) NA 9 10 Plus, 10 LT Plus 7% 10 Dits, 10 LT Plus 7% 10 7% 10 10 LT Plus (CA) 6% 9 7 0.6% 9 st "A" 7 NA 7 • Fee/no-fee options | powerful S&P 500 [®] IQ Index ^{**} options. • 7% upfront premium | | | No Fee | 1.75% Fee | No Fee | 1.75% Fee | No Fee | 1.50% Fee | minus any gross 6. | <u>10 LT Plus:</u> 6.75% (0–70) 6.25% (71–75) | MD ² , ME, MI, NC, ND, NE, NM, RI, SD, TN, VT, WI, WV, WY |
| City, MO Financial | | | | 1-Yr S&P 500 PTP w/ Cap | 8.50% | 14.05% | 6.45% | 10.55% | 8.30% | 12.70% | applicable premium tax, plus | 6.25% (71–75) 4.75% (76–80) 3.75% (81–85) | 10 LT and 10 LT Plus: AK, CA ³ , CT, DE, FL ³ , ID, |
| Strength Rating | | (6% in CA). | | 2-Yr S&P 500 PTP w/ Par. | 78% | 108% | 58% | 88% | 74% | 99% | interest credited at the Guaranteed Minimum Value | <u>7</u> : 5.25% (0–70) | MN, MO ² , MT, NH, NJ ² , NV, OH ² , OK, OR, PA ² , SC, TX, UT ² , VA, WA ² |
| AM Best "A" (Excellent) for financial | Heritage Maximizer ^s Optional enhanced death benefit rider, | Maximizer ^{3M} Buy higher caps and participation rates to upgrade earnings potential. a 30% death benefit bonus ire Accumulation Value. a 30% death benefit bonus ire Accumulation Value. for lump-sum payout upon after three years. lerwriting required. osts 0.30% annually, deducted and of each contract year. proved with "Plus" products D, MO, NJ, OH, PA, UT, A. pes Version (Q, NQ) LT 0-85 0.T 0-85 0.T 0-85 0.T 0-85 0.T 0-80 Maximizer 0-75 1 0 0 minimum, Q and NQ, on max, per owner without Office approval or commission on (\$1 million on bonus ts or for issue ages 76+). To GMV at death. | | NEW! 1-Yr S&P 500 IQ Index** PTP w/ Cap | 15.45% | N/A | 10.00% | N/A | 13.75% | N/A | Interest Rate (GMVIR), available upon full | 4.75% (71–75) 3.75% (76–80) 2.75% (81–85) | <u>7</u> : AK, AR, AZ, CA ³ , CO, CT, |
| strength. 3rd highest of 15 ratings. | available with non-bonus products, that provides a 30% death benefit bonus on the entire Accumulation Value. | | | NEW! 1-Yr S&P 500 IQ Index** PTP w/ Par. | 76% | 106% | 57% | 86% | 72% | 98% | surrender, death, or annuitization. | based on the age of the oldest owner at the time the policy is issued. Chargebacks: • 100% in Year 1 for nursing home rider or RMD | DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA ¹ , MD ² , ME, MI, MN, MO ² , MT, NC, ND, NE, NH, NJ ² , NM, NV, OH ² , OK, OR, PA ² , RI, SC, SD, TN, TX, UT ² , VA, VT, WA ² , WI, WV, WY |
| Rating as of 4/1/2024 | death after three years.No underwriting required. | | | 1-Yr SG Columbia Adaptive Risk Allocation Index | 186% | 255% | 135% | 205% | 174% | 234% | Guaranteed Minimum Value Interest Rate: | | |
| | only costs of an indaily, deduced at the end of each contract year. Not approved with "Plus" products or in MD, MO, NJ, OH, PA, UT, and WA. | | Charges Upon Nursing Home or Hospital Confinement 9.2, 9.2, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%. | PTP w/ Par. 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. | 256% | 353% | 187% | 284% | 240% | 323% | 2.95%, effective with contracts issued on or after 4/1/2024 (subject to | | Heritage Maximizer: Not approved with "Plus" products. |
| | | | 13, 13, 12.5, 11.5, 10.5, 9.5, 8.5, 7.5, 6.5, 5.5, 0%. | 1-Yr SG Laser Index [#] PTP w/ Par. | 182% | 252% | 135% | 206% | 172% | 232% | change quarterly). Guaranteed | withdrawals. 100% in first six months and 50% in months 7–12 upon | |
| | 7, 10, 10 LT 0-85 10 Plus, 10 LT Plus 0-80 | | <u>10 LT Plus</u> : 11.9, 9.4, 8.2, 7.2, | 2-Yr SG Laser Index [#] PTP w/ Par. | 252% | 350% | 187% | 285% | 238% | 322% | Minimum Declared Rates | months 7-12 upon death, surrender, lapse, cancellation, and other withdrawals. No chargeback due to interest-only withdrawals. See Compensation Schedule for details. | |
| | Premium | | <u>7</u> : 9, 8.5, 8, 7, 6, 5, 4, 0%. Check Sales Guide for CA and FL | Declared Interest Option | 4.55% | N/A | 3.25% | N/A | 4.20% | N/A | Cap: 1%. Participation | | State-specific surrender schedule applies (for ages 65+ in FL on 10 LT Plus). |
| | \$10,000 minimum, Q and NQ. \$2 million max. per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+). | | | Rates effective 4/1/2 Check LegacyNet [®] fc | | | change. | | - | | Rate: 5%. Declared Interest Option: 0.15%. | | |
| | Index Dates7th, 14th, 21st, or 28th of the month. | | variations. | | | | | | | | | | |

LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 321-10B (12/22), 2509, 2181, AAA321-7 (12/22), AAA321-10 (12/22); AAA321-10 DP (06/23), AAA321-10B (12/22), AAA321-10B DP (06/23), AAA2509 PTPP (02/22), AAA2509 PTPP WF (02/22), AAA2509 PTPC (02/22), AAA2509 PTPC WF (02/22), AAA2161; ICC22 321-7, ICC22 321-10, ICC22 321-10B (12/22), ICC22 2509 PTPP, ICC22 2509 PTPP, ICC22 2509 PTPC, UCC2 2509 PTPC WF (02/22), AAA2130 (05/06), AAA139 (05/06), AAA139 (05/06), AAA139 (05/06), AAA139 (05/06), AAA139 (05/06), ASD4139 (05/06), ASD4139 (05/06), ASD4139 (05/06), ACA4139 (05/06), Products are single premium deferred fixed indexed annuities underwriten by Americo Tinancial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group®, an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. LibertyMark Freedom is a registered service mark, and Herritage Maximizer is a service mark, of Legacy Marketing Group.

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* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.

** Also known as the S&P 500 IQ 0.5% Decrement Index.

† Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

11 Also known as the SG Lead Asset Select Exposure Rotation Index

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ClassicMark® Series Annuity Quick Reference

As of 4/1/2024

| | gies | Rates | Commission | Approved States |
|---|--|---|--|---|
| Americo Financial Life and Annuity Insurance Company, Kanasa City, MO ClassicMark Series single premium deferred fixed indexed annuities" • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • Optional upfront premium bonus vests 100% day one to jump-start earnings. • NEW! Creater accumulation potential with S2P 500 PT w/ Cap 1:Yr S&P 500 PT w/ Cap • M Best YA* (Excellent) for financial strength. 3rd highest far finangs. • Meritage Maximizers# Optional enhanced death benefit after Year 3 of 130% of the entire AV. • Available on all product version, except in MD, MO, NU, OH, PA, UT, and WA. • Current charge is 0.30%, deducted. • A cuest for updates. • First-year liquidity, penalty-free <i>§</i> • Index Year S& Classer Index! PTP w/ Par. 1:Yr SG Classer Index! PTP w/ Par. 1:Yr SG Classer Index! PTP w/ Par. • Mainty Lot LTP Lus Ages Product Version (D 10.10.LT 090 10.10.LT • No market value adjustment (MVA). • No market value adjustment (MVA). • Stolumbia Acaptive Risk Allocation Index PTP w/ Par. 1:Yr SG Classer Index! PTP w/ Par. 2:Yr SUM Strategy! PT w/ Par. • S 10.000 minimu | 10, DLT 10 Plus, 10 LT Plus 70% 7.65% 70% 68% .10% 12.00% 55% 67% 11% 54% 30% 159% 49% 220% 32% 159% 51% 219% 35% 5% 35% 3.85% | Rates Guaranteed Minimum Value: 87.5% of premium, minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate (GMVIR), available upon full surrender, death, or annuitization. Current Guaranteed Minimum Value Interest Rate: 2.95%, effective with contracts issued on or after 4/1/2024 (subject to change quarterly). Cap: Minimum guaranteed cap is 1%. Participation Rate: Minimum guaranteed participation rate is 5%. Fixed Rate on Gain: Minimum guaranteed is 0.50%. Declared Interest Account: Minimum guaranteed is 0.50%. | Commission 10: 6.25% (Ages 0-80) 5.25% (Ages 81-85) 1.75% (Ages 0-80) 10 LT: 6.25% (Ages 0-80) 4.00% (Ages 81-85) 1.75% (Ages 86-90) 10 Plus, 10 LT Plus: 5.25% (Ages 0-80) Commissions are based on the date the premium is received in Americo's Administrative Office. See Compensation Schedule for details. | States 10 and 10 Plus: AR, AZ, CO, DC, GA, HI, IA, IL, IN, KS, KY, LA, MA ¹ , MD ² , ME, MI, NC, ND, NE, NM, RI, SD, TN, VT, WI, WV, WY 10 LT and 10 LT Plus: AK, CA, CT, DE, FL, ID, MO ² , MN, MT, NH, NJ ² , NV, OH ² , OK, OR, PA ² , SC, TX, UT ² , VA, WA ² 1. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. 2. Heritage Maximizer not available. |

ClassicMark Forms: Series 411, 4204, 2181. AAA411 LG10 (12/22), AAA411 LG10 DP (06/23), AAA411 LG86+ (12/22), AAA411 LG86+ DP (06/23), AAA411 LG10B (12/22), AAA411 LG10B DP (06/23), AAA4204, AAA218; (CC22 411 LG10, ICC22 411 LG10B, ICC219 4204. Waiver of Surrender Charge Upon Nursing Home or Hospital Confinement Endorsement (not available in MA): AAA4139 (05/06), ACA4139 (04/13), APA4139 (05/06), ASD4139 (05/06

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† Also known as the SG Lead Asset Select Exposure Rotation Index.

th Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.

§ Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

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