

800-395-1053. Ext. 4002

JourneyMark® Series Annuity Quick Reference

As of 11/15/2023

Insurance Carrier	Product	Features	Cascade Rider	Expanse Rider	Allocation Options	Liquidity	GA-Level Commission	Approved States
Integrity Life Insurance Company, Cincinnati, OH A proud member of Western & Southern Financial Group Financial Strength Ratings* AM Best: A+ Superior ability to meet ongoing insurance obligations (second highest of 13 ratings; rating held since June 2009). Comdex Ranking:** 96 out of 100 Ratings are correct as of 11/15/2023, and are subject to change.	JourneyMark Series modified single premium deferred fixed indexed annuity products Product Versions Base Product Vears Ages JourneyMark 10 JourneyMark 7 7 JourneyMark 5 5 86–90 With Cascade Rider JourneyMark 7 7 With Expanse Rider JourneyMark 10 JourneyMark 7 7 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 10 45–80 Premium 20 45–80 Premium 20 45–80 Premium 30 45–8	Choice of accumulation-focused base product without a rider charge or an optional rider upgrade on 7- and 10-year products. Competitive index options with participation rate and no cap, based on indices developed by some of the industry's biggest names—Citi and Goldman Sachs. The option to issue to age 90 with a short, 5-year duration. Waiver of Withdrawal Charge and Market Value Adjustment Rider upon confinement or limited life expectancy. Not available in CA. Accepts Inherited (Stretch) IRA, Inherited Roth IRA, and NQ Stretch.	Enhanced Liquidity and Growth Rider Optional upgrade with 7- and 10-year products. Return of Premium benefit: • Available after Year 3 with full premium, less any withdrawals. Guaranteed Minimum Account Value benefit: • One-time boost that guarantees the AV to be at least 110% at the end of the withdrawal charge period (107% on 7-year product). • Percentage is multiplied by premium and premium bonus, minus withdrawals, withdrawal charges. • Not available in CA. Premium bonus: • Available exclusively with 10-year product—6.5%, applied to each premium payment. Vests at 10% per year over 10 years. Vesting schedule varies in CA. Liquidity: • 10% free withdrawals each index year after the first. Cascade Rider charge: • JourneyMark: 1%. • JourneyMark: 1%. • Assessed annually during the withdrawal charge period based on the AV.	Guaranteed Lifetime Withdrawal Benefit Rider Optional upgrade with 7- and 10-year products. Guaranteed Lifetime Withdrawal Benefit: • Performance-driven benefit base that rolls up by: • 10% benefit base bonus (applied to each premium). • 200% of rate of interest credited for up to 15 years (capped at 15% per index year). • Income available in first year (must be age 60+). • Choice of level or increasing payouts. Income Doubler: • 200% income payment for impairment in 2 of 6 ADLs. • Available after 3 index years. Enhanced Death Benefit: • 110% of AV, including any interest paid on death. • Payable as a lump sum after the third index year if income isn't activated. Liquidity: • 10% free withdrawals each index year after the first. Expanse Rider charge: 1% • Assessed annually at the end of the index year based on the beginning-of-year GLWB benefit base.	Current Par. Rates† Base Product Rider Expanse Rider Citi Flexi-Beta 5 Excess Return, 1Y Point-to-Point JourneyMark: 185% 185% 217% JourneyMark 7: 200% 200% 232% JourneyMark 5: 200% NA NA Citi Flexi-Beta 5 Excess Return, 2Y Point-to-Point JourneyMark: 262% 262% 307% JourneyMark 7: 282% 282% 327% JourneyMark 5: 282% NA NA Citi Flexi-Beta 5 Excess Return, 5Y High Water Mark JourneyMark 7: 257% 257% 295% JourneyMark 7: 257% 257% 295% JourneyMark 8: 257% 85% 100% Goldman Sachs Pathfinder, 1Y Point-to-Point JourneyMark: 141% 141% 164% Goldman Sachs Pathfinder, 2Y Point-to-Point JourneyMark: 141% 141% 164% Goldman Sachs Mariner, 1Y Point-to-Point JourneyMark 7: 182% 182% JourneyMark 7: 182% NA NA Goldman Sachs Mariner, 2Y Point-to-Point JourneyMark 7: 182% 182% JourneyMark 5: 260% NA NA Goldman Sachs Mariner, 2Y Point-to-Point JourneyMark 7: 260% 260% 302% JourneyMark 7: 48% 48% 56% JourneyMark 5: 4.95% NA NA Rates effective 11/15/2023, and subject to change. Check LegacyNet® for updates.	Penalty-Free Withdrawals Annual withdrawals are available after the first index year without a withdrawal charge or MVA (noncumulative; \$250 minimum): 5% with base product. 10% with Cascade or Expanse Rider. Withdrawal Charges (+/- MVA) Base Product: JourneyMark: 9, 8,75, 7,75, 6,75, 5,75, 4,75, 3,75, 3, 2, 1, 0% JourneyMark 7: 9, 8,75, 7,75, 6,75, 5,75, 4,75, 3,75, 0% JourneyMark 5: 5, 4, 3, 2, 1, 0% With Cascade Rider or Expanse Rider: JourneyMark: 9, 9, 8,25, 7,25, 6,25, 5, 4, 3, 2, 1, 0% With Cascade Rider or Expanse Rider: JourneyMark: 9, 9, 8,25, 7,25, 6,25, 5, 4, 3, 2, 1, 0% Check Sales Guide for details and CA variations.	Street-level comp with or without rider: JourneyMark: 7.00% (0-70) 5.50% (71-75) 5.00% (76-85) JourneyMark 7: 5.00% (0-70) 4.00% (71-75) 3.00% (76-85) JourneyMark 5: 1.50% (86-90) Chargebacks 100% chargeback applies for 12 months from date premium is received upon free-look, death (based on date of death), surrender, and withdrawals (including RMDs). See current Compensation Schedule for details.	Availability: Approved in DC and all states except NY. CA Variations: In California, state-specific withdrawal charges, MVA, and premium bonus vesting schedule apply, and Waiver of Withdrawal Charge and Market Value Adjustment Rider and Guaranteed Minimum Account Value Benefit are not approved.

JourneyMark is issued by Integrity Life Insurance Company, Cincinnati, OH, which operates in DC and all states except NY, W&S Financial Group Distributors, Inc. (doing business as W&S Financial Insurance Services in CA) is an affiliated life insurance agency of the issuer. All companies are members of Western & Southern Financial Group. For use with Modified Single Premium Deferred Annuity Contract With Indexed Interest Options and Market Value Adjustment Feature series ICC20 INT-17 2004, ICC20 IR.39 GLWB 2004, ICC20 IR.40 ELG 2004, ICC20 IR.41 AB 2004, ICC20 IR.42 2004 WWC, ICC20 IE.47 SI-OY-PTP 2004, ICC20 IE.48 SI-MY-FIP 2004, ICC20 IE.46 SI-MY-FIP 2004, ICC20 IE.46 SI-MY-FIP 2004, ICC20 IE.45 SI-MY-FIP 2004, ICC20 IE.45 SI-MY-FIP 2004, ICC20 IE.45 SI-MY-FIP 2004, ICC20 IE.46 SI-MY-FIP 2004, ICC20 IE.45 SI-MY-FIP 2004, ICC20 IE

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- * Ratings refer to the claims-paying ability of the insurance company and do not reflect the performance or safety of any investment product. The rating agencies listed are independent of each other and use proprietary evaluation criteria and rating scales.
- ** The Comdex Ranking is a composite of the financial strength ratings as determined by Standard & Poor's, Moody's, AM Best, and Fitch ratings. It ranks insurers on a scale of 1 to 100 (where 1 is the lowest) in an effort to reduce confusion over ratings because each rating agency uses a different scale.
- † The minimum participation rate is 4% for the S&P 500 index option and 10% for all other index options. The guaranteed minimum interest rate for the Fixed Interest Option is 3.00%.



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ApexAdvantage[™] Annuity Quick Reference

As of 11/5/2023

Insurance Carrier	Product	Features	Income Riders	Interest Crediting Options†		Liquidity	Commission	Available States
Ameritas Life Insurance Corp., Lincoln, NE	10-year modified single premium deferred fixed index annuity*	Highly competitive, income- focused FIA designed to rank among the top products for guaranteed income in the first	Choice of an optional Guaranteed Lifetime Withdrawal Benefit (GLWB): FutureNow Rider SM or FutureNow Rider With Booster	One-Year S&P 500 ® Point-to-Point w/ Par. Rate	48%	Penalty-Free Withdrawals 10% of account value annually after Year 1 or	GA-Level 6.50% (0–75) 4.50% (76–85)	Available in all states except CA and NY.
Financial Strength Ratings AM Best "A" (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022. Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022. Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and Ameritas Life Insurance Corp. of New York.	index annuity* Issue Ages 0–85 (Q and NQ) Premium Amounts • \$25K minimum Year 1. • \$5K minimum additional (Year 1 only). • \$2M maximum per owner without Home Office approval or commission reduction. Sweep (Allocation) Dates 5th, 15th, and 25th of each month. Applications, requirements, and premium must be received in good order one business day prior to the sweep date.		(GLWB): FutureNow Rider™ or FutureNow Rider With Booster. FutureNow Rider • Competitive early income for clients who want to start enjoying their future now. • Powered by: • 40% benefit base bonus. • 6% roll-up rate for up to three years. • Choice of single or spousal and level or increasing income payouts upon income election: • Level—Consistent, predictable payouts for life. • Increasing—Benefit base increases by 100% of policy earnings. • Payouts available after 30 days, starting at age 50. • 1.25% annual charge.** FutureNow Rider With Booster • Same as FutureNow Rider, plus double payouts for impairment in two of six a ADLs. • Double payouts available upon qualification after Year 2.		180% 245% 200% 275% 4.65%	annually after Year 1 or required minimum distribution (RMD) associated with the policy. Surrender Schedule (+/- MVA*) 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% Waiver of Surrender Charge Riders Included at no additional cost: • Confinement. • Terminal Illness. • Home Health Care.* Minimum Guaranteed Surrender Value (MGSV) 87.50% of premium less withdrawals plus interest credited at the nonforfeiture interest rate, currently 3.00%.	4.50% (76–85) Chargebacks: 100% chargeback Year 1 for death, surrender, and withdrawals (including RMDs). See Compensation Schedule for details.	ApexAdvantage: AK, AL, AR, AZ, CO, CT, DC, DE, FL¹, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY 1. Waiver for Home Health Care not approved.

In approved states, ApexAdvantage Index Annuity (Form ICC22 2707 with ICC22 2707-SCH or 2707 with 2707-SCH) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group® Ameritas and Legacy Marketing Group are separate, independent entities. ApexAdvantage Index Annuities are modified single premium deferred annuities that offer a fix ed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claimspaying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. ApexAdvantage and FutureNow Rider are service marks of Legacy Marketing Group. Ameritas® is a registered service mark of Ameritas Life Insurance Corp.

Withdrawals may be subject to income tax. If withdrawals are made before age 59%, they also may be subject to an IRS penalty tax. Ameritas and their authorized representatives do not give legal or tax advice. It is recommended that tax advisers be consulted.

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- * May vary by state and may not be available in all states. Check current State Approval Matrix.
- ** Multiplied by the premium accumulation value during the accumulation phase and by the benefit base during the withdrawal phase.
- + The minimum participation rate is 10% for all index options; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.50%.



800-395-1053. Ext. 4002

FlexMark Select® Series Annuity Quick Reference

As of 11/5/2023

Insurance Carrier	Product	Product Features	Income Riders**	Premium Bonus	Interest Crediting Options ^{†,††}	Liquidity	GA-Level Commission	Available States
Ameritas Life Insurance Corp., Lincoln, NE Financial Strength Ratings AM Best "A" (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022. Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022. Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and Ameritas Life Insurance Corp. of New York.	FlexMark Select Series 10-year single premium deferred fixed index annuities* Issue Ages 0-85 (Q and NQ) Premium • \$25K min. Year 1. • \$5K min. additional (Year 1 only). • \$2M max. per owner without Home Office approval or commission reduction (\$1M on bonus products for issue ages 75+). Sweep (Allocation) Dates 5th, 15th, and 25th of each month. Applications, requirements, and premium must be received in good order one business day prior to the sweep date.	No-cost income rider (guaranteed lifetime withdrawal benefit rider).** Optional upgraded income rider** with: Level or lifestyle payout. Income booster for declining health.* Vesting premium bonus on "Plus" products.* Rate banding offers upgraded rates for larger Accumulation Values (AV). Choice to "buy up" the rates on fee strategies.1 Two proprietary indices allow for broad diversification and limited volatility. Extra one-time 10% emergency withdrawal after Year 1.* Minimum Guaranteed Surrender Value (MGSV) is 87.50% of premium (90% in NJ) less withdrawals, plus interest credited at the Standard Non-Forfeiture Interest Rate, currently 3.00%. Death benefit is greater of AV plus any bonus account or MGSV.	Choice of three guaranteed lifetime withdrawal benefit (GLWB) riders at policy issue: Basic GLWB Income Rider • Automatically included at no cost! • 4% Premium Accumulation Rate (PAR) compounded for up to 10 years. • Payouts can start after Year 1 and age 50. • No restart. MyFit Income Rider® • 7% PAR compounded for up to 10 years. • Optional 10-year restart. • Choice of level or lifestyle payout option when payouts begin. • The lifestyle payout option provides increased payouts. The increased benefit period is based on attained age when payouts start. • Payouts can start after Year 1 and age 50. • 1.15% annual charge. MyFit Income Rider With Booster* • Same as MyFit Income Rider, plus double payouts for impairment in 2 of 6 activities of daily living (ADLs). • 1.25% annual charge.	Vesting Premium Bonus* Select Plus: 6%. LT Plus: 4%. 2% (CA, IN, and MO). 10-Year Vesting Schedule* (% vested at end of year) Select Plus: 0, 5, 10, 15, 20, 30, 45, 60, 75, 90, 100% LT Plus: 0, 5, 15, 25, 35, 45, 55, 65, 80, 90, 100% Vested and non-vested values are included in the death benefit.	AV: \$\text{Standard Band} \text{\$0\$-\$199,999} \text{No Fee} \text{ Feet} \text{No Fee} \text{ Feet} \text{No Fee} \text{ Feet} \text{S&P 500} \text{ 1Y PTP } \text{ W/ Cap:} \text{Select and LT:} \text{ 8.75% } 10.50% & 9.10% & 10.85% \text{ Plus and LT Plus:} \text{ 8.30% } 10.00% & 8.60% & 10.35% \text{ Russell 2000} \text{ 1Y PTP } \text{ W/ Cap:} \text{ Select and LT:} \text{ 7.60% } 9.95% & 7.75% & 10.20% \text{ Plus and LT Plus:} \text{ 7.15% } 9.35% & 7.30% & 9.60% \text{ BNPP Momentum 5 Index} \text{ 1Y PTP } \text{ W/ Par. Rate:} \text{ Select and LT:} \text{ 185% } 230% & 195% & 235% \text{ 175% } 220% & 185% & 225% \text{ US Innovative Leaders 5 Index} \text{ 1Y PTP } \text{ W/ Par. Rate:} \text{ Select and LT:} \text{ 165% } 210% & 175% & 215% \text{ S&P 500 2Y PTP } \text{ W/ Par. Rate:} \text{ Select and LT:} \text{ 61% } 75% & 63% & 77% \text{ 60% } 74% \text{ BNPP Momentum 5 Index} \text{ 2Y PTP } \text{ W/ Par. Rate:} \text{ Select and LT:} \text{ 245% } 290% & 250% & 305% \text{ Plus and LT Plus:} \text{ 230% } 275% & 235% & 290% \text{ US Innovative Leaders 5 Index} \text{ 2Y PTP } \text{ W/ Par. Rate:} \text{ Select and LT:} \text{ 245% } 290% & 250% & 305% \text{ Plus and LT Plus:} \text{ 230% } 275% & 235% & 290% \text{ US Innovative Leaders 5 Index} \text{ 2Y PTP } \text{ W/ Par. Rate:} \text{ Select and LT:} \text{ 240% } 290% & 245% & 300% \text{ 235% } 290% \text{ US Innovative Leaders 5 Index} \text{ 247% } 230% & 285% \text{ 1-Year Fixed Account:} \text{ Select and LT:} \text{ 4.75% } \text{ 4.90% } 4.65% \text{ Active Info Index} \text{ Account:} \text{ Select and LT:} \text{ 4.75% } \text{ 4.90% } 4.65% \text{ Active Info Index} \text{ Active Index} \text{ Active Info Index} \text{ Active Index} \text	Penalty-Free Withdrawals Years 2–10: 10% of vested account value annually or required minimum distribution (RMD) associated with the policy. Additional Emergency Access* Extra one-time withdrawal up to 10% without surrender charge or MVA, available after Year 1. Surrender Schedule (+/- MVA)* Select and Plus: 10, 10, 10, 9, 9, 8, 7, 6, 4, 2, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus (CA, IN, and MO): 8, 7.75, 6.75, 5.75, 4.70, 3.65, 2.60, 1.50, 0.60, 0% Waiver of Surrender Charge Riders* Confinement. Terminal Illness. Home Health Care.	Select and LT: 7.00% (0–75) 5.00% (76–85) Plus and LT Plus: 6.00% (0–75) 4.00% (76–85) Chargebacks: 100% chargeback Year 1 for death, surrender, and withdrawals (including RMDs). See Compensation Schedule for details.	Select and Plus: AL, AR, AZ, CO, DC, FL¹ (0-64), GA, IA, IL, KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WW, WY LT and LT Plus: AK, CA¹2.3,4.5.6.7, CT, DE, FL¹ (65+), HI, ID, IN³, MA¹5, MN³, MO³, NH³, NJ³, NM, NV, OH, OK, OR³, PA³, SC, TX, UT³, WA³ 1. No Home Health Care Waiver. 2. No Income Booster. 3. 2% bonus and 9-year surrender schedule apply. 4. No MVA. 5. No Confinement Waiver. 6. No Terminal Illness Waiver. 7. No extra 10% emergency w/d. 8. Fee interest crediting options not available. 9. No 2-year strategies.

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* May vary by state and may not be available in all states. Check current State Approval Matrix.

May vary by state and may not be available in all states. Unex current State Approval mature.

*** GLWB income riders are not available with all tax-qualified plan types. See Income Riders column for cost.

† Fee and multi-year options are not available in all states. On the 1-year fee options, a 1% fee is deducted at the beginning of each 1-year index period. On the 2-year fee options, a 2% fee is deducted at the beginning of each 2-year index period. Indexes not in existence for at least 10 years may not be illustrated in some states.

† The minimum participation rate is 15% for all index options; the minimum guaranteed cap is 1% for index options with a fee; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.50%.

* The DND Parises Magnetium Multi Account in Multi Account

§ The BNP Paribas Momentum Multi-Asset 5 Index, also known as the BNP Momentum 5 Index, launched on 1/27/2017. The US Innovative Leaders 5 Index launched on 1/28/2020. They are new indexes with limited historical information. For index information, visit https://momentum5index.bnpparibas.com and https://innovativeleaders.bnpparibas.com.



LibertyMark Freedom® Series Annuity Quick Reference

As of 10/28/2023

LibertyMark Freedom Series Freedom S
products or for issue ages 76+). Index Dates for CA and FL variations. for CA and FL variations. Rates effective 10/28/2023, and subject to change. Check LegacyNet® for updates. SHETCH OF CA and FL variations. Check LegacyNet® for updates.

LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 329-10 (12/22), 2509, 2181. AAA321-17 (12/22), AAA321-10 (12/22); AAA321-10 (12/22), AAA321-10 (12/22), AAA321-10 (12/22), AAA321-10 (12/22), AAA3209 PTPC (10/22), AAA2509 PTC (10/22), AAA2

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- * Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- ** Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

†† Also known as the SG Lead Asset Select Exposure Rotation Index

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ClassicMark® Series Annuity Quick Reference

As of 10/28/2023

Life and Annuity Insurance Company, Kansas City, MO Financial Strength Rating: AM Best 'A' (Excellent) for financial strength, 3rd highest of 10/28/2023 Rating as of 10/28/2024 Rating as of 10/	Insurance Carrier	Product	Features	Withdrawals/ Surrender [§]	Interest Crediting Strategies			Min. Guaranteed Rates	GA-Level Commission	Approved States
Heritage Maximizer 0-75 Premium • \$10,000 minimum, Q and NQ. • \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+). Upon Nursing Home or Hospital Confinement Endorsement *\(\(\frac{\inicita\{\inicita\{\frac{\(\frac{\(\frac{\inicita\{\frac{\(\frac{\inicita\{\frac{\inicita\{\frac{\inicita\{\frac{\inicita\{\inicita\{\frac{\inicita\{\frac{\inicita\{\frac{\inicita\{\frac{\inicita\{\frac{\inicita\{\frac{\inicita\{\inicita\{\inicita\{\frac{\inicita\{\inicita\{\inicita\{\inicita\{\inicitia\{\inicita\{\in	Americo Financial Life and Annuity Insurance Company, Kansas City, MO Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings. Rating as of	ClassicMark Series single premium deferred fixed indexed annuities* Product Version Bonus 10, 10 LT NA 10 Plus 4% 10 LT Plus 3% Heritage Maximizer® Optional enhanced death benefit rider that provides a death benefit after Year 3 of 130% of the entire AV. Available on all product versions, except in MD, MO, NJ, OH, PA, UT, and WA. Current charge is 0.30%, deducted at the end of each contract year. Issue Ages Product Version Q, NQ) 10, 10 LT 0-90 10 Plus, 10 LT Plus 0-80 Heritage Maximizer 0-75 Premium \$10,000 minimum, Q and NQ. \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+). Index Dates 7th, 14th, 21st, or 28th of	Optional upfront premium bonus vests 100% day one to jump-start earnings. NEW! Greater accumulation potential with S&P 500® IQ Index** and SG Laser Index¹ options.* Game-changing FUSION Strategy ^{SM††} that fuses together annual crediting and multi-year upside. First-year liquidity, penalty-free.§ Index gains credit at death. No market value adjustment (MVA). Issues to ages 86–90 with a five-year surrender schedule. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.§ Accepts Q and NQ money; traditional, Roth, and SEP IRAs; and non-contributory 403(b)/TSA plans. Death Benefit—greatest of 100% of AV (130% with Heritage Maximizer), GMV, or Return of Premium less prior	Penalty-Free Withdrawals Up to 10% of AV annually. The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000. Surrender Schedules 10 (Ages 0–85): 13, 12, 11, 10.50, 10, 9, 8, 7, 6, 5, 0%. 10 LT (Ages 0–85): 10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 and 10 LT (Ages 86–90): 8, 7, 6, 5, 3, 0%. 10 LT Plus: 13, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 Plus: 14, 13, 12.50, 11.50, 10.50, 9.50, 8.50, 7.50, 6.50, 5.50, 0%. Check Sales Guide for	1-Yr S&P 500 PTP w/ Cap 2-Yr S&P 500 PTP w/ Par. NEW! 1-Yr S&P 500 IQ Index** PTP w/ Cap* NEW! 1-Yr S&P 500 IQ Index** PTP w/ Par.* 1-Yr Gold PTP w/ Par. 1-Yr Morgan Stanley TEBIs PTP w/ Par. See Approved States column.¹ 2-Yr Morgan Stanley TEBIs PTP w/ Par. See Approved States column.¹ NEW! 1-Yr SG Laser Index¹ PTP w/ Par.* NEW! 2-Yr SG Laser Index¹ PTP w/ Par.* 1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 5-Yr FUSION Strategy¹¹ Fixed Rate on Gain: Par. Rate: Declared Interest Option Rates effective 10/28/2023, and	10, 10 LT 9.00% 70% 14.00% 75% 57% 145% 200% 184% 255% 186% 257%	10 LT Plus 8.00% 63% 11.00% 66% 51% 126% 174% 163% 226% 163% 225% 5% 137% 4.00%	Guaranteed Minimum Value: 87.5% of premium, minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate (GMVIR), available upon full surrender, death, or annuitization. Current Guaranteed Minimum Value Interest Rate: 2.55%, effective with contracts issued on or after 10/1/2023 (subject to change quarterly). Cap: Minimum guaranteed cap is 1%. Participation Rate: Minimum guaranteed participation rate is 5%. Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%. Declared Interest Account: Minimum guaranteed	10: 6.25% (Ages 0–80) 5.25% (Ages 81–85) 1.75% (Ages 86–90) 10 LT: 6.25% (Ages 0–80) 4.00% (Ages 81–85) 1.75% (Ages 86–90) 10 Plus, 10 LT Plus: 5.25% (Ages 0–80) Commissions are based on the date the premium is received in Americo's Administrative Office. See Compensation	States 10 and 10 Plus: AR, AZ, CO, DC, GA¹, HI, IA¹, IL¹, IN, KS, KY, LA, MA¹², MD¹³, ME, MI, NC, ND¹, NE, NM, RI¹, SD, TN, VT¹, WI, WV, WY¹ 10 LT and 10 LT Plus: AK, CA, CT, DE¹, FL, ID¹, MO³, MN¹, MT, NH, NJ¹³, NV, OH³, OK¹, OR¹, PA³, SC, TX, UT³, VA, WA³ 1. Morgan Stanley TEBI options available only in DE, GA, IA, ID, IL, MA, MD, MN, ND, NJ, OK, OR, RI, VT, and WY, and S&P 500 IQ Index and SG Laser options are not yet available in these states. 2. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. 3. Heritage Maximizer not available.

ClassicMark Forms: Series 411, 4204, 2181. AAA411 LG10 (12/22), AAA411 LG10 DP (06/23), AAA411 LG86+ DP (06/23), AAA411 LG10B (12/22), AAA411 LG10B (12/22

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- * Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- ** Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Also known as the SG Lead Asset Select Exposure Rotation Index.
- †† Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.
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- §§ Also known as the Morgan Stanley Target Equity Balanced Index

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