

800-395-1053. Ext. 4002

ApexAdvantage[™] Annuity Quick Reference

As of 4/5/2023

Insurance Carrier	Product	Features	Income Riders	Income Riders Interest Crediting Options [†] Liquidity			Commission	Available States
Ameritas Life Insurance Corp., Lincoln, NE	10-year modified single premium deferred fixed index annuity*	 Highly competitive, income- focused FIA designed to rank among the top products for guaranteed income in the first 	Choice of an optional Guaranteed Lifetime Withdrawal Benefit (GLWB): FutureNow Rider SM or FutureNow Rider With Booster.	One-Year S&P 500 [®] Point-to-Point w/ Par. Rate	42%	Penalty-Free Withdrawals 10% of account value annually after Year 1 or	GA-Level 6.50% (0–75) 4.50% (76–85)	Available in all states <i>except</i> CA and NY.
Financial Strength Ratings AM Best "A" (Excellent) for insurer financial	Issue Ages 0–85 (Q and NQ) Premium Amounts • \$25K minimum Year 1.	 three years. Income payouts can begin in as soon as 30 days, starting at age 50. Choice of level or increasing 	 FutureNow Rider Competitive early income for clients who want to start enjoying their future now. Powered by: 40% benefit base bonus. 6% roll-up rate for up to three years. Choice of single or spousal and level or increasing income payouts upon income election: Level—Consistent, predictable payouts for life. Increasing—Benefit base 	One-Year S&P MARC 5% Index Point-to-Point w/ Par. Rate Two-Year S&P MARC 5% Index	165%	required minimum distribution (RMD) associated with the policy. Surrender Schedule (+/- MVA*) 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0%	Chargebacks: 100% chargeback Year 1 for death, surrender, and withdrawals (including RMDs). See Compensation Schedule for details.	ApexAdvantage: AK, AL, AR, AZ, CO, CT, DC, DE, FL ¹ , GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME,
strength. Third highest of 13 ratings. Rating as of 4/22/2022.	 \$5K minimum additional (Year 1 only). \$2M maximum per 	income and covered lives when income begins, not at issue.Spousal income designed to top		Point-to-Point w/ Par. Rate One-Year BNPP US Governance		 9, 9, 8, 7, 6, 3, 4, 3, 2, 1, 0% Waiver of Surrender Charge Riders Included at no additional cost: Confinement. Terminal Illness. Home Health Care.* 		MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN,
Standard & Poor's "A+" (Strong) for insurer financial	owner without Home Office approval or commission reduction.			Multi Asset Index Point-to-Point w/ Par. Rate Two-Year	180%			TX, UT, VA, VT, WA, WI, WV, WY
strength. Fifth highest of 21 ratings. Rating as of 7/26/2022.	Sweep (Allocation) Dates 5 th , 15 th , and 25 th	Confinement required.Diverse interest crediting options, including a BNP	 Payouts available after 30 days, starting at age 50. 	BNPP US Governance Multi Asset Index Point-to-Point w/ Par. Rate	255%	Minimum Guaranteed Surrender Value (MGSV) 87.50% of premium less withdrawals plus interest		1. Waiver for Home Health Care not approved.
Ameritas Mutual Holding Company's ratings include	of each month. Applications, requirements, and premium must be	Paribas index option based on performance of a governance- focused index.	1.25% annual charge.** FutureNow Rider With Booster	One-Year Fixed Account	4.10%	credited at the nonforfeiture interest rate, currently 2.75%.		
Ameritas Life Insurance Corp. and Ameritas Life Insurance Corp. of New York.	received in good order one business day prior to the sweep date.	 Death benefit equal to greater of accumulation value or MGSV. Fast policy issue—under three business days on most cash with apps in good order. 		Rates effective 4/5/2023, and sul change. Check LegacyNet [®] for u				

In approved states, ApexAdvantage Index Annuity (Form ICC22 2707 with ICC22 2707-SCH or 2707 with 2707-SCH) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group[®]. Ameritas and Legacy Marketing Group are separate, independent entities. ApexAdvantage Index Annuities are modified single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claims-paying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. ApexAdvantage and FutureNow Rider are service marks of Legacy Marketing Group. Ameritas[®] is a registered service mark of Ameritas Life Insurance Corp.

Withdrawals may be subject to income tax. If withdrawals are made before age 59½, they also may be subject to an IRS penalty tax. Ameritas and their authorized representatives do not give legal or tax advice. It is recommended that tax advisers be consulted.

The S&P MARC 5% Index, launched on 3/27/2017, is a new index with limited historical information. For index information, see https://www.spglobal.com/spdij/en/indices/strategy/sp-marc-5-index/#overview. The S&P 500® Index and S&P MARC 5% Index are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by Ameritas Life Insurance Corp. and its affiliates. Standard & Poor's® and S&P® are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). The ApexAdvantage policy is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, or their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P 500 Index.

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- * May vary by state and may not be available in all states. Check current State Approval Matrix.
- ** Multiplied by the premium accumulation value during the accumulation phase and by the benefit base during the withdrawal phase.
- + The minimum participation rate is 10% for all index options; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.00%.



800-395-1053, Ext. 4002

FlexMark Select[®] Series Annuity Quick Reference

As of 4/5/2023

Insurance Carrier	Product	Product Features	Income Riders**	Premium Bonus	Interest Crediting Options ^{1,††}	Liquidity	GA-Level Commission	Available States
Ameritas Life Insurance Corp., Lincoln, NE Financial Strength Ratings AM Best "A" (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022. Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022. Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and Ameritas Life Insurance Corp. of New York.	FlexMark Select Series 10-year single premium deferred fixed index annuities* Issue Ages 0–85 (Q and NQ) Premium • \$25K min. additional (Year 1 only). • \$2K min. additional (Year 1 only). • \$2M max. per owner without Home Office approval or commission reduction (\$1M on bonus products for issue ages 75+). Sweep (Allocation) Dates 5 th , 15 th , and 25 th of each month. Applications, requirements, and premium must be received in good order one business day prior to the sweep date.	 No-cost income rider (guaranteed lifetime withdrawal benefit rider).** Optional upgraded income rider** with: Level or lifestyle payout. Income booster for declining health.* Vesting premium bonus on "Plus" products.* Rate banding offers upgraded rates for larger Accumulation Values (AV). Choice to "buy up" the rates on fee strategies.1 Two proprietary indices allow for broad diversification and limited volatility. Extra one-time 10% emergency withdrawal after Year 1.* Minimum Guaranteed Surrender Value (MGSV) is 87.50% of premium (90% in NJ) less withdrawals, plus interest credited at the Standard Non-Forfeiture Interest Rate, currently 2.75%. Death benefit is greater of AV plus any bonus account or MGSV. 	 Choice of three guaranteed lifetime withdrawal benefit (GLWB) riders at policy issue: Basic GLWB Income Rider Automatically included at no cost! 4% Premium Accumulation Rate (PAR) compounded for up to 10 years. Payouts can start after Year 1 and age 50. No restart. MyFit Income Rider® 7% PAR compounded for up to 10 years. Optional 10-year restart. Choice of level or lifestyle payout option provides increased payouts followed by lower, level payouts. The increased benefit period is based on attained age when payouts start. Payouts can start after Year 1 and age 50. 1.15% annual charge. MyFit Income Rider WyFit Income Rider With Booster* Same as MyFit Income Rider, plus double payouts for impairment in 2 of 6 activities of daily living (ADLs). 1.25% annual charge. 	Vesting Premium Bonus* Select Plus: • 6%. LT Plus: • 4%. • 2% (CA, IN, and MO). 10-Year Vesting Schedule* (% vested at end of year) Select Plus: 0, 5, 10, 15, 20, 30, 45, 60, 75, 90, 100% LT Plus: 0, 5, 15, 25, 35, 45, 55, 65, 80, 90, 100% Vested and non-vested values are included in the death benefit.	Av:Standard Band $\$_0 - \$_199,999$ No FeeUpgraded Band $\$_{200,000+}$ No FeeFeetSelect and LT: $8,00\%$ 7.55% 9.85% 9.35% 8.35% 7.85% 10.20% 9.78% Select and LT: 7.55% 9.35% 9.35% 7.85% 10.20% 7.85% 9.70% Russell 2000e I > TPT w/ Cape Select and LT: 7.60% 7.15% 9.35% 7.75% 7.30% 10.20% 9.60% BNPP Momenturi Plus and LT Plus: 7.15% 7.15% 9.35% 7.30% 7.02% 9.60% BNPP Momenturie: v/Par. Rate: Select and LT: 100% 100% 205% 170% 210% 205% Select and LT: 160% 205% 205% 170% 210% 210% 200% Select and LT: 160% 205% 20% 160% 20% 20% Select and LT: 160% 205% 20% 15% 21% 20% Select and LT: 54% 66% 56% 53% 71% 210% Select and LT: 24% 51% 20% 21% 20% 21% Select and LT: 24% 21% 20% 21% 23% 21% Select and LT: 22% 21% 20% 21% 20% 21% Select and LT: 22% 21% 20% 21% 20% 21% Select and LT: 20% 20% 20% 21% 20% 21% Select and LT: 20% 20% 20% 21% 20% 21% Select and LT: 20% 20% 20% 20% 20% 20% <t< td=""><td>Penalty-Free Withdrawals Years 2–10: 10% of vested account value annually or required minimum distribution (RMD) associated with the policy. Additional Emergency Access* Extra one-time withdrawal up to 10% without surrender charge or MVA, available after Year 1. Surrender Schedule (+/- MVA)* Select and Plus: 10, 10, 10, 9, 9, 8, 7, 6, 4, 2, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 0, 60, 0% Waiver of Surrender Charge Riders* • Confinement. • Terminal Illness. • Home Health Care.</td><td>Select and LT: 7.00% (0–75) 5.00% (76–85) Plus and LT Plus: 6.00% (0–75) 4.00% (76–85) Chargebacks: 100% chargebacks: 100% chargeback Year 1 for death, surrender, and withdrawals (including RMDs). See Compensation Schedule for details.</td><td> Select and Plus: AL, AR, AZ, CO, DC, FL¹ (0-64), GA, IA, IL, KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WV, WY LT and LT Plus: AK, CA^{12,34,56,7}, CT, DE, FL¹ (65+), HI, DD, N3, MA¹⁵, MN⁸, MO³, NH⁹, NJ⁹, NM, NV, OH, OK, OR⁸, PA⁸, SC, TX, UT⁸, WA⁸ No Home Health Care Waiver. No Income Booster. 2% bonus and 9-year surrender schedule apply. No Confinement Waiver. No confinement Waiver.</td></t<>	Penalty-Free Withdrawals Years 2–10: 10% of vested account value annually or required minimum distribution (RMD) associated with the policy. Additional Emergency Access* Extra one-time withdrawal up to 10% without surrender charge or MVA, available after Year 1. Surrender Schedule (+/- MVA)* Select and Plus: 10, 10, 10, 9, 9, 8, 7, 6, 4, 2, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus: 9, 0, 60, 0% Waiver of Surrender Charge Riders* • Confinement. • Terminal Illness. • Home Health Care.	Select and LT: 7.00% (0–75) 5.00% (76–85) Plus and LT Plus: 6.00% (0–75) 4.00% (76–85) Chargebacks: 100% chargebacks: 100% chargeback Year 1 for death, surrender, and withdrawals (including RMDs). See Compensation Schedule for details.	 Select and Plus: AL, AR, AZ, CO, DC, FL¹ (0-64), GA, IA, IL, KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WV, WY LT and LT Plus: AK, CA^{12,34,56,7}, CT, DE, FL¹ (65+), HI, DD, N3, MA¹⁵, MN⁸, MO³, NH⁹, NJ⁹, NM, NV, OH, OK, OR⁸, PA⁸, SC, TX, UT⁸, WA⁸ No Home Health Care Waiver. No Income Booster. 2% bonus and 9-year surrender schedule apply. No Confinement Waiver. No confinement Waiver.

In approved states, FlexMark Select Index Annuities (Form 2705 with 2705-SCH or 2705-SCH-L) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group[®]. Ameritas and Legacy Marketing Group are separate, independent entities. FlexMark Select Index Annuities are single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claims-paying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. FlexMark Select and MyFit Income Rider are registered service marks of Legacy Marketing Group. Ameritas® is a registered service mark of Ameritas Life Insurance Corp. Unless otherwise specified, any person of entity referenced herein is not an affiliate of Ameritas or any of its affiliates.

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- * May vary by state and may not be available in all states. Check current State Approval Matrix.
- ** GLWB income riders are not available with all tax-qualified plan types. See Income Riders column for cost.
- Fee and multi-year options are not available in all states. On the 1-year fee options, a 1% fee is deducted at the beginning of each 1-year index period. On the 2-year fee options, a 2% fee is deducted at the beginning of each 2-year index period. Indexes not in existence for at least 10 years may not be illustrated in some states. The minimum participation rate is 15% for all index options; the minimum guaranteed cap is 1% for index options without a fee and 1.50% for index options with a fee; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.00%.
- 5 The BNP Paribas Momentum Multi-Asset 5 Index, also known as the BNP Momentum 5 Index, launched on 1/27/2017. The US Innovative Leaders 5 Index launched on 1/28/2020. They are new indexes with limited historical information. For index information, visit https://momentum5index.bnpparibas.com and https://innovativeleaders.bnpparibas.com.



LibertyMark® Freedom Series Annuity Quick Reference

As of 3/22/2023

Insurance Carrier	Product	Features	Withdrawals/ Surrender [∵]	Interest Crediting Options				Minimum Guarantees	Street-Level Commission	Approved States			
Americo Financial Life and Annuity Insurance Company, Kansas City, MO Financial Strength Rating AM Best "A" (Excellent) for financial strength. 3rd highest of	Product LibertyMark Freedom Series single premium deferred fixed indexed annuities* Product Version Bonus Duration (Years) 10, 10 LT NA 10 10 LT (CA) NA 9 10 Plus, 10 LT Plus 7% 10 10 LT Plus (CA) 6% 9 7 NA 7 Heritage Maximizer ⁵⁴⁴ Optional enhanced death benefit rider, available with non-bonus products, that provides a 30% death benefit bonus	Accumulation with freedom from mandatory fees. "Plus" products offer 7% upfront premium bonus (6% in CA) that's credited day one, dollar one. Fee/no-fee options— Buy higher caps and participation rates to upgrade earnings potential. SG Lead Asset Select Exposure Rotation Index (SG Laser)—Seeks to lat	Surrender" Penalty-Free Withdrawals Up to 10% of AV annually after the first year. RMDs accepted Year 1 per company practice (subject to chargeback). The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000. Surrender Schedules <u>10:</u> Most states: • 12, 11.5, 11, 10.5, 10, 9, 8, 7,	1-Yr S&P 500° PTP w/ Cap 1-Yr S&P 500 PTP w/ Par. 2-Yr S&P 500 PTP w/ Par.	1 10 No Fee	0, LT 1.75% Fee 13.00% 67%	10 I 10 L1 No Fee	Plus, F Plus 1.75% Fee	No Fee	1.50% Fee 11.50% 61% 83%	Guarantees Guaranteed Minimum Value (GMV) 87.5% of premium, minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate (GMVIR), available upon	GA-Level 10, 10 LT, 10 Plus, <u>10 LT Plus:</u> 6.75% (0-70) 6.25% (71-75) 4.75% (76-80) 3.75% (81-85) <u>7:</u> 5.25% (0-70) 4.75% (76-80) 2.75% (81-85) 2.75% (81-85) Commissions are	<u>10:</u> AR, AZ, CO, GA, HI, IA, IL, IN, KS, KY, LA, MA ¹ , MD, ME, MI, NC, ND, NE, NM, SD, TN, VT, WI, WV, WY <u>10 LT:</u> AK, CA ² , CT, DE, FL, ID, MN, MO ³ , MT, NH, NJ ³ , NV, OH ³ , OK, OR, PA ³ , SC, TX, UT ³ , VA, WA ³ <u>10 Plus:</u> AR, AZ, CO, GA, HI, IA, IL, IN, KS, KY, LA, MA ¹ , MD, ME, MI, NC, ND, NE, NM, SD, TN, VT, WI,
15 ratings. Rating as of 3/22/2023	 provides a 30% deam benefit bonds on the entire Accumulation Value. Eligible for lump-sum payout upon death after three years. No underwriting required. Only costs 0.30% annually, deducted at the end of each contract year. Not approved with "Plus" products or in MO, NJ, OH, PA, UT, and WA. Issue Ages Product Version (Q, NQ) 7, 10, 10 LT Premium \$10 Plus, 10 LT Plus Heritage Maximizer \$20, 10 LT Plus Bremium \$10,000 minimum, Q and NQ. \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue 	market environments.Index gains credit at death.No market value adjustment (MVA).	6, 5, 0%. In KY, MD, and VT (for a limited time): • 9.2, 9.2, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%. <u>10 LT:</u> 9.2, 9.2, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%. <u>10 Plus:</u> Most states: • 13, 13, 12.5, 11.5, 10.5, 9.5, 8.5, 7.5, 6.5, 5.5, 0%. In KY, MD, and VT (for a	1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par.				195% 269%	163% 225%		full surrender, death, or annuitization. Current Guaranteed Minimum Value Interest Rate: 3% (subject to	Chargebacks: • 100% in Year 1 for nursing home rider or RMD withdrawals. • 100% in first six months and 50% in months 7–12 upon death, surrender, lapse, cancellation, and other withdrawals. • No chargeback due to interest- only withdrawals. See Compensation Schedule	WV, WY <u>10 LT Plus:</u> AK, CA ² , CT, DE, FL ² , ID, MN, MO, MT, NH, NJ, NV, OH, OK, OR, PA, SC, TX, UT, VA, WA <u>Z</u> : AK, AR, AZ, CA ² , CO, CT,
		Charges Upon Nursing Home or Hospital Confinement Endorsement		1-Yr SG Laser Index PTP w/ Par. 2-Yr SG Laser Index PTP w/ Par.		243% 335%		196% 270%	161% 223%		change quarterly). Guaranteed Minimum Declared Rates		 DC, DE, FL, GA, HI, IA, ID, DL, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA¹, MD, ME, MI, MN, MO³, MT, NC, ND, NE, NH, NJ³, NM, NV, OH³, OK, OR, PA³, RI, SC, SD, TN, TX, UT³, VA, VT, WA³, WI,
		 403(b)/TSA plans. Death Benefit—Greatest of 100% of AV (130% with Heritage Maximizer), return of premium less prior gross withdrawals," 	 11.9, 9.4, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%. <u>10 LT Plus:</u> 11.9, 9.4, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%. <u>7:</u> 9, 8.5, 8, 7, 6, 5, 4, 0%. Check Sales Guide for CA and FL variations. 	Declared Interest Option Rates effective 3/22/2 Check LegacyNet® for		d subjec	3.05% t to char		3.95%	NA	Cap: 1%. Participation Rate: 5%. Declared Interest Option: 0.15%.		 VA, VI, WAY, WI, WV, WY Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. State-specific surrender schedule applies (for ages 65+ in FL). Heritage Maximizer not available.

LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 321-10B (12/22), 2509, 2181. AAA321-7 (12/22), AAA321-10 (12/22); AAA321-10B (12/22), AAA2509 PTPP (02/22), AAA2509 PTPP WF (02/22), AAA2509 PTPC (02/22), AAA2509 PTPC WF (02/22), AAA2181; ICC22 321-7, ICC22 321-10B (12/22), (12/22), ICC22 2509 PTPP, ICC22 2509 PTPP WF, ICC22 2509 PTPC, ICC22 2509 PTPC WF. Waiver of Surrender Charge Upon Nursing Home or Hospital Confinement Endorsement (not available in MA): AAA4139 (05/06), ACA4139 (04/13), APA4139 (05/06), ASD4139 (05/06), ATX4139 (05/06), ATX41

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* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.

** Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

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ClassicMark® Series Annuity Quick Reference

As of 3/22/2023

Insurance Carrier	Product	Features	Withdrawals/ Surrender⁺	Interest Crediting Strategies	Min. Guaranteed Rates	GA-Level Commission	Approved States
Americo Financial Life and Annuity Insurance Company, Kansas City, MO Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings. Rating as of 3/22/2023	ClassicMark Series single premium deferred fixed indexed annuities* Product Upfront Premium Bonus 10, 10 LT NA 10 Plus in DC, 3% KY, MD, RI (for a limited time) 10 LT Plus 3% Heritage Maximizer SM Optional enhanced death benefit rider that provides a death benefit after Year 3 of 130% of the entire AV. • Available on all product versions, except in MO, NJ, OH, PA, UT, and WA. • Current charge is 0.30%, deducted at the end of each contract year. Issue Ages Product Version (Q, NQ) 10, 10 LT 0–90 10 Plus, 10 LT Plus 0–80 Heritage Maximizer 0–75 Premium • \$10,000 minimum, Q and NQ. • \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 75+). Index Dates • 7th, 14th, 21st, or 28th of the month.	 Optional upfront premium bonus vests 100% day one to jump-start earnings. Diverse choice of indexed strategies covering multiple markets. Game-changing FUSION Strategy^{SM™} that fuses together annual crediting and multi-year upside. First-year liquidity, penalty-free.[↑] Index gains credit at death. No market value adjustment (MVA). Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement (Series 4139).^{*,↑} Accepts Q and NQ money; traditional, Roth, and SEP IRAs; and non-contributory 403(b)/TSA plans. Death Benefit—greatest of 100% of AV (130% with Heritage Maximizer), GMV, or Return of Premium less prior gross withdrawals at death. 	Penalty-Free Withdrawals Up to 10% of AV annually after 30 days. The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000. Surrender Schedules 10 (Ages 0–85): Most states: • 13, 12, 11, 10.50, 10, 9, 8, 7, 6, 5, 0%. In DC, KY, MD, and RI (for a limited time): • 10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 LT (Ages 0–85): • 10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 Int I (Ages 0–85): • 10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 Int Plus: • 13, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. 10 Plus: Most states: • 14, 13, 12.50, 11.50, 10.50, 9.50, 8.50, 7.50, 6.50, 5.50, 0%. In DC, KY, MD, and RI (for a limited time): • 13, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%. Check Sales Guide for CA and FL variations.	10, 10 LT 10 Plus, 10 LT Plus 1-Yr S&P 500° PTP w/ Cap 8.25% 7.35% 2-Yr S&P 500 PTP w/ Par. 64% 56% 1-Yr Gold PTP w/ Par. 48% 42% 1-Yr Morgan Stanley TEBItt PTP w/ Par. 137% 118% 2-Yr Morgan Stanley TEBItt PTP w/ Par. 137% 163% 2-Yr Morgan Stanley TEBItt PTP w/ Par. 138% 163% 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 236% 204% 5-Yr FUSION Strategy** 204% 5-Yr FUSION Strategy** 2% Par. Rate: 273% 22% Par. Rate: 273% 22% Declared Interest Account 4.15% 3.60% Rates effective 3/22/2023, and subject to change. Check LegacyNet® for updates.	Guaranteed Minimum Value: 87.5% of premium, minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate (GMVIR), available upon full surrender, death, or annuitization. Current Guaranteed Minimum Value Interest Rate: 3% (subject to change quarterly). Cap: Minimum guaranteed cap is 1%. Participation Rate: Minimum guaranteed participation rate is 5% (10% in NJ). Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%. Declared Interest Account: Minimum guaranteed annual interest rate is 0.15%.	10 (most states): 6.25% (Ages 0-80) 5.25% (Ages 81-85) 1.75% (Ages 86-90) 10 LT: 6.25% (Ages 0-80) 4.00% (Ages 81-85) 1.75% (Ages 86-90) 10 Plus, 10 LT Plus: 5.25% (Ages 0-80) Commissions are based on the date the premium is received in Americo's Administrative Office. See Compensation Schedule for details.	 <u>10 and 10 Plus:</u> AR, AZ, CO, DC, GA, HI, IA, IL, IN, KS, KY, LA, MA¹, MD, ME, MI, NC, ND, NE, NM, RI, SD, TN, WI, WV, WY <u>10 LT and 10 LT Plus:</u> AK, CA, CT, DE, FL, ID, MO², MN, MT, NH, NJ², NV, OH², OK, OR, PA², SC, TX, UT², VA, WA² 1. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. 2. Heritage Maximizer not available.

ClassicMark Forms: Series 411, 4204, 2181. AAA411 LG10 (12/22), AAA411 LG86+ (12/22), AAA411 LG10B (12/22), AAA4204, AAA2181; ICC22 411 LG10, ICC22 411 LG606, ICC22 411 LG10B, ICC19 4204. Waiver of Surrender Charge Upon Nursing Home or Hospital Confinement Endorsement (not available in MA): AAA4139 (05/06), ASD4139 (05/06), ASD4139 (05/06), ASD4139 (05/06). Products are single premium deferred fixed indexed annuities underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group[®], an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. ClassicMark is a registered service mark, and FUSION Strategy and Heritage Maximizer are service marks, of Legacy Marketing Group.

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- Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- ** Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.
- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 59½.
- tt Also known as the Morgan Stanley Target Equity Balanced Index.



JourneyMark[®] Series Annuity Quick Reference

As of 3/15/2023

Insurance Carrier	Product	Features	Cascade Rider	Expanse Rider	A	llocation	Options		Liquidity	GA-Level Commission	Approved States
Integrity Life Insurance Company, Cincinnati, OH A proud member of Western & Southern Financial Group Financial Group Financial Group Financial Strength Ratings* AM Best: A+ Superior ability to meet ongoing insurance obligations (second highest of 13 ratings; rating held since June 2009). Comdex Ranking:** 96 out of 100 Ratings are correct as of 3/15/2023, and are subject to change.	JourneyMark Series modified single premium deferred fixed indexed annuity products Product Versions Base Product Years Ages JourneyMark 10 0–85 JourneyMark 7 7 0–85 JourneyMark 5 5 86–90 With Cascade Rider JourneyMark 10 0–80 With Expanse Rider JourneyMark 7 7 0–80 With Expanse Rider JourneyMark 7 7 45–80 With Expanse Rider JourneyMark 7 7 45–80 Premium • \$10K min., Q and NQ. • \$5K+ additional premium payments allowed during first contract year. • \$1.5M max., ages 0–75. • \$1M max., ages 76+. Contract Guarantee Nonforfeiture value on 87.5% of the contract's premium minus withdrawals. The current nonforfeiture value is 2.75%. Death Benefit Greater of 100% of account value (AV)—110% with Expanse Rider—plus interest credited as of the date of death, or the nonforfeiture value.	 Choice of accumulation-focused base product without a rider charge or an optional rider upgrade on 7- and 10-year products. Competitive index options with participation rate and no cap, based on indices developed by some of the industry's biggest names—Citi and Goldman Sachs. The option to issue to age 90 with a short, 5-year duration. Waiver of Withdrawal Charge and Market Value Adjustment Rider upon confinement or limited life expectancy. Not available in CA. Accepts Inherited (Stretch) IRA, Inherited Roth IRA, and NQ Stretch. 	Return of Premium benefit: Available after Year 3 with full premium, less any withdrawals. Guaranteed Minimum Account Value benefit: • One-time boost that guarantees the AV to be at least 110% at the end of the withdrawal charge period (107% on Zugo perduct)	 Guaranteed Lifetime Withdrawal Benefit Rider Optional upgrade with 7- and 10-year products. Guaranteed Lifetime Withdrawal Benefit: Performance-driven benefit base that rolls up by: 10% benefit base bonus (applied to each premium). 200% of rate of interest credited for up to 15 years (capped at 15% per index year). Income available in first year (must be age 60+). Choice of level or increasing payouts. Income Doubler: 200% income payment for impairment in 2 of 6 ADLs. Available after 3 index years. Enhanced Death Benefit: 110% of AV, including any interest paid on death. Payable as a lump sum after the third index year if income isn't activated. Liquidity: 10% free withdrawals each index year after the first. Expanse Rider charge: 1% Assessed on the beginning-of-year GLWB benefit base. 	Current Par. Rates [†] Citi Flexi-Beta 5 JourneyMark 5: JourneyMark 5: Citi Flexi-Beta 5 JourneyMark 7: JourneyMark 7: JourneyMark 5: Citi Flexi-Beta 5 JourneyMark 5: Citi Flexi-Beta 5 JourneyMark 7: JourneyMark 5: Goldman Sachs JourneyMark 5: Goldman Sachs JourneyMark 5: Goldman Sachs JourneyMark 5: S&P 500%, 1Y Po JourneyMark 5: S&P 500%, 1Y Po JourneyMark 5: Fixed Interest O JourneyMark 5: GourneyMark 5: Fixed Interest O JourneyMark 5: CourneyMark 5: CourneyMark 5: CourneyMark 5: CourneyMark 5: CourneyMark 5: CourneyMark 5: CourneyMark 5: Check LegacyNet [®]	155% 172% 172% Excess Ret 222% 245% Excess Ret 202% 220% 220% 220% 220% Pathfinder, 72% Pathfinder, 118% Mariner, 1Y 157% 157% Mariner, 2Y 222% 222% Dint-to-Point 36% 40% 40% 40% 5/2023, and si	155% 172% NA um, 2Y Point 222% 245% NA um, 5Y High 202% 220% NA 1Y Point-to-F 72% 2Y Point-to-F 118% Point-to-Poin 157% NA Point-to-Poin 222% NA 36% 40% NA t declared rates 3.85% 4.20% NA	187% 202% NA 267% 290% NA Water Mark 240% 257% NA Point 143% nt 187% NA nt 265% NA 265% NA 44% 47% NA	 Penalty-Free Withdrawals Annual withdrawals are available after the first index year without a withdrawal charge or MVA (noncumulative; \$250 minimum): 5% with base product. 10% with Cascade or Expanse Rider. Withdrawal Charges (+/- MVA) Base Product: JourneyMark: 9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 3, 2, 1, 0% JourneyMark 7: 9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 0% JourneyMark 7: 9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 0% JourneyMark 7: 9, 8.75, 7.25, 6.25, 5, 4, 3, 2, 1, 0% With Cascade Rider or Expanse Rider: JourneyMark 7: 9, 8.25, 7.25, 6.25, 5, 4, 3, 2, 1, 0% JourneyMark 7: 9, 8.25, 7.25, 6.25, 5, 4, 0% Check Sales Guide for details and CA variations. 	Street-level comp with or without rider: JourneyMark: 7.00% (0–70) 5.50% (71–75) 5.00% (76–85) JourneyMark 7: 5.00% (0–70) 4.00% (71–75) 3.00% (76–85) JourneyMark 5: 1.50% (86–90) Chargebacks 100% chargeback applies for 12 months from date premium is received upon free-look, death (based on date of death), surrender, and withdrawals (including RMDs). See current Compensation Schedule for details.	Availability: Approved in DC and all states <u>except</u> NY. CA Variations: In California, state-specific withdrawal charges, MVA, and premium bonus vesting schedule apply, and Waiver of Withdrawal Charge and Market Value Adjustment Rider and Guaranteed Minimum Account Value Benefit are not approved.

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- * The Comdex Ranking is a composite of the financial strength ratings as determined by Standard & Poor's, Moody's, AM Best, and Fitch ratings. It ranks insurers on a scale of 1 to 100 (where 1 is the lowest) in an effort to reduce confusion over ratings because each rating agency uses a different scale.
- † The minimum participation rate is 4% for the S&P 500 index option and 10% for all other index options. The guaranteed minimum interest rate for the Fixed Interest Option is 2.75%.