#### A Hypothetical Illustration of:

# LibertyMark Freedom 10

Single Premium Deferred Fixed Indexed Annuity

Issued by Americo Financial Life and Annuity Insurance Company ("Americo"). Kansas City, MO www.americo.com



Declare Your Financial Independence



**Prepared For:** Valued Client Male, Age 60 Prepared On: April 1, 2024 12:48 P.M.

Prepared By: Valued Producer

Table of Contents	
Product Highlights	Page 2
Illustration Overview	Page 3
Illustrated Historical Performance	Page 4
Illustrated Guaranteed Contract Values	Page 6
Illustrated Non-Guaranteed Contract Values	Page 8
Product Information	Page 10
Glossary and Definitions	Page 11
Additional Information	Page 13

This is a hypothetical illustration only, and not a contract. This hypothetical illustration is not an indication of the annuity's past or future performance. It is hypothetical and is intended solely to show how different crediting options may affect your annuity. Interest rates, index factors, fees, and other values can change and are not guaranteed unless clearly labeled as guaranteed. Actual results will be higher or lower than what is shown in this hypothetical illustration but will not be less than the minimum guarantees.

22-800-3 (07/23)

Rev. 10/23

This is a hypothetical illustration only, not an offer or a contract. Actual performance may vary. Please consult the Buyer's Guide and brochure for details. **VALID ONLY WITH ALL NUMBERED PAGES.** 



Page 1 of 14 April 1, 2024 12:48 P.M.



# **Product Highlights**

LibertyMark Freedom annuities offer the peace of mind that comes from strong product features. You have the freedom to ...

• **Choose** the product version and interest crediting options to meet your retirement objectives.

Prepared For:

State of Issue:

Issue Age:

- Access your money when you need it most—including 10% penalty-free withdrawals after the first contract year.
- Accumulate your savings through a diverse selection of interest crediting options that can provide high earnings potential in various markets.
- **Increase** your earnings opportunity by choosing an index option that includes a fee. In exchange for paying the fee, you receive a higher cap or participation rate than is available on the no-fee option.
- **Protect** your hard-earned money with a built-in minimum guarantee that offers protection of your premium regardless of market conditions.
- Leave a legacy with a death benefit that may bypass the hassles, costs, and delays of probate. In no case will your beneficiaries receive less than your original premium amount, minus gross withdrawals.
- **Safeguard** your nest egg with a stable, highly rated insurance carrier.



Single Premium:

**Illustration Date:** 

Product:

Valued Client

60

KS

AM BEST — A (Excellent) for financial strength and operating performance. This is the third highest of AM Best's 15 ratings. Visit the Who We Are section of www.americo.com for more information.



Page 2 of 14 April 1, 2024 12:48 P.M.

\$100,000.00

April 1, 2024

LibertyMark Freedom 10



#### **Illustration Overview**

#### LibertyMark Freedom 10

#### Allocations:

Percentage	Interest Crediting Options	Participation Rate	Сар	Declared Rate
0%	One-Year S&P 500 <sup>®</sup> Point-to-Point With Cap	100%	8.50%	NA
0%	One-Year S&P 500 <sup>®</sup> Point-to-Point With Cap With Fee*	100%	14.05%	NA
100%	One-Year S&P 500 <sup>®</sup> IQ Index** Point-to-Point With Cap	100%	15.45%	NA
0%	One-Year S&P 500 <sup>®</sup> IQ Index** Point-to-Point With Participation Rate	76%	NA	NA
0%	<b>One-Year S&amp;P 500<sup>®</sup> IQ Index**</b> Point-to-Point With Participation Rate With Fee*	106%	NA	NA
0%	One-Year SG Laser Index <sup>†</sup> Point-to-Point With Participation Rate	182%	NA	NA
0%	One-Year SG Laser Index <sup>†</sup> Point-to-Point With Participation Rate With Fee*	252%	NA	NA
0%	<b>One-Year SG Columbia Adaptive Risk Allocation Index</b> Point-to-Point With Participation Rate	186%	NA	NA
0%	<b>One-Year SG Columbia Adaptive Risk Allocation Index</b> Point-to-Point With Participation Rate With Fee*	255%	NA	NA
0%	Two-Year S&P 500 <sup>®</sup> Point-to-Point With Participation Rate	78%	NA	NA
0%	Two-Year S&P 500 <sup>®</sup> Point-to-Point With Participation Rate With Fee*	108%	NA	NA
0%	Two-Year SG Laser Index <sup>†</sup> Point-to-Point With Participation Rate	252%	NA	NA
0%	Two-Year SG Laser Index <sup>†</sup> Point-to-Point With Participation Rate With Fee*	350%	NA	NA
0%	Two-Year SG Columbia Adaptive Risk Allocation Index Point-to-Point With Participation Rate	256%	NA	NA
0%	Two-Year SG Columbia Adaptive Risk Allocation Index Point-to-Point With Participation Rate With Fee*	353%	NA	NA
0%	Declared Interest Option	NA	NA	4.55%

Prepared For:

State of Issue:

Issue Age:

**TOTAL: 100%** The rates illustrated are current as of the date illustrated.

\* The index option fee of 1.75% is deducted at the end of each contract year during the index period.

- \*\* Also known as the S&P 500 IQ 0.5% Decrement Index.
- <sup>†</sup> Also known as the SG Lead Asset Select Exposure Rotation Index.

#### Plan Type: Non-Qualified

Valued Client

60

KS

# Introduction to Your Illustration

This illustration assumes the index will repeat historical performance and that the annuity's current non-guaranteed elements, such as caps, participation rates, or other interest crediting adjustments, will not change. It is likely that the index will not repeat historical performance, the non-guaranteed elements will change, and actual values will be higher or lower than those in this illustration but will not be less than the minimum guarantees. The values in this illustration are not guarantees or even estimates of the amounts you can expect from your annuity.

Please review the entire Disclosure Document and Buyer's Guide provided with your Annuity Contract for more detailed information about your annuity and discussion of key terms and definitions.

This hypothetical illustration may not be used and is not complete unless accompanied by the Disclosure Document and Buyer's Guide, which are considered part of this Illustration.

This product is underwritten by Americo Financial Life and Annuity Insurance Company (Americo). Americo does not provide fiduciary advice, recommendations, tax advice, or legal advice.



Single Premium: Illustration Date: Product:

\$100,000.00 April 1, 2024 LibertyMark Freedom 10



Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	April 1, 2024
State of Issue:	KS	Product:	LibertyMark Freedom 10

#### Illustrated Historical Performance

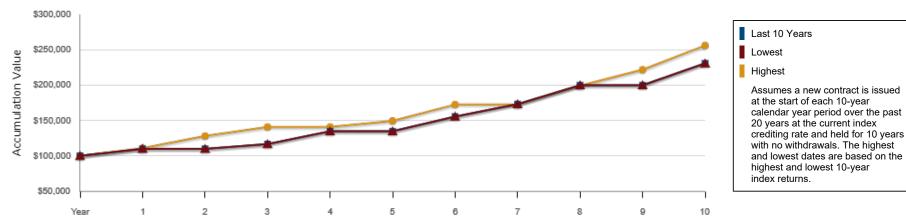
#### Hypothetical Aggregate Summary

	Last 10 Years			L	owest 10-Yea	ar Period	Н	Highest 10-Year Period		
Contract Year	Index Rate	Interest Credited	Accumulation Value	Index Rate	Interest Credited	Accumulation Value	Index Rate	Interest Credited	Accumulation Value	
1	10.00%	\$9,997	\$109,997	10.00%	\$9,997	\$109,997	10.97%	\$10,966	\$110,966	
2	0.00%	\$0	\$109,997	0.00%	\$0	\$109,997	15.45%	\$17,144	\$128,111	
3	6.12%	\$6,734	\$116,731	6.12%	\$6,734	\$116,731	10.00%	\$12,807	\$140,918	
4	15.45%	\$18,035	\$134,766	15.45%	\$18,035	\$134,766	0.00%	\$0	\$140,918	
5	0.00%	\$0	\$134,766	0.00%	\$0	\$134,766	6.12%	\$8,627	\$149,545	
6	15.45%	\$20,821	\$155,587	15.45%	\$20,821	\$155,587	15.45%	\$23,105	\$172,649	
7	11.30%	\$17,576	\$173,163	11.30%	\$17,576	\$173,163	0.00%	\$0	\$172,649	
8	15.45%	\$26,754	\$199,917	15.45%	\$26,754	\$199,917	15.45%	\$26,674	\$199,324	
9	0.00%	\$0	\$199,917	0.00%	\$0	\$199,917	11.30%	\$22,516	\$221,840	
10	15.45%	\$30,887	\$230,804	15.45%	\$30,887	\$230,804	15.45%	\$34,274	\$256,115	
Average Annualized Return = 8 72%			Ave	age Annualized	Return = 8 72%	Aver	age Annualized	Return = 9 86%		

#### Average Annualized Return = 8.72%

Average Annualized Return = 8.72%

Average Annualized Return = 9.86%



This is a hypothetical illustration only, not an offer or a contract. Actual performance may vary. Please consult the Buyer's Guide and brochure for details. VALID ONLY WITH ALL NUMBERED PAGES.



Page 4 of 14 April 1, 2024 12:48 P.M.



Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	April 1, 2024
State of Issue:	KS	Product:	LibertyMark Freedom 10

#### Illustrated Historical Performance

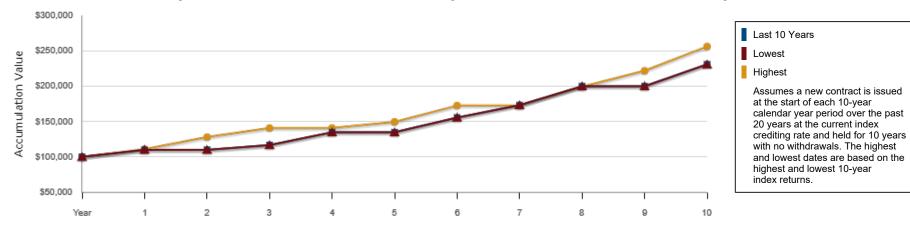
# One-Year S&P 500<sup>®</sup> IQ Index Point-to-Point With Cap

	<b>Last 10 Years</b> 1/1/2014 – 12/31/2023			L	<b>owest 10-Yea</b> 1/1/2014 – 12/3		Highest 10-Year Period 1/1/2012 – 12/31/2021		
Contract Year	Index Rate	Interest Credited	Accumulation Value	Index Rate	Interest Credited	Accumulation Value	Index Rate	Interest Credited	Accumulation Value
1	10.00%	\$9,997	\$109,997	10.00%	\$9,997	\$109,997	10.97%	\$10,966	\$110,966
2	0.00%	\$0	\$109,997	0.00%	\$0	\$109,997	15.45%	\$17,144	\$128,111
3	6.12%	\$6,734	\$116,731	6.12%	\$6,734	\$116,731	10.00%	\$12,807	\$140,918
4	15.45%	\$18,035	\$134,766	15.45%	\$18,035	\$134,766	0.00%	\$0	\$140,918
5	0.00%	\$0	\$134,766	0.00%	\$0	\$134,766	6.12%	\$8,627	\$149,545
6	15.45%	\$20,821	\$155,587	15.45%	\$20,821	\$155,587	15.45%	\$23,105	\$172,649
7	11.30%	\$17,576	\$173,163	11.30%	\$17,576	\$173,163	0.00%	\$0	\$172,649
8	15.45%	\$26,754	\$199,917	15.45%	\$26,754	\$199,917	15.45%	\$26,674	\$199,324
9	0.00%	\$0	\$199,917	0.00%	\$0	\$199,917	11.30%	\$22,516	\$221,840
10	15.45%	\$30,887	\$230,804	15.45%	\$30,887	\$230,804	15.45%	\$34,274	\$256,115

#### Average Annualized Return = 8.72%

Average Annualized Return = 8.72%

Average Annualized Return = 9.86%



This is a hypothetical illustration only, not an offer or a contract. Actual performance may vary. Please consult the Buyer's Guide and brochure for details. **VALID ONLY WITH ALL NUMBERED PAGES.** 



Page 5 of 14 April 1, 2024 12:48 P.M.



Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	April 1, 2024
State of Issue:	KS	Product:	LibertyMark Freedom 10

# Illustrated Guaranteed Contract Values

#### Hypothetical Illustration: LibertyMark Freedom 10

End of Year	Age	Premium	Withdrawal or RMD	Credited Rate	Interest Credited	Accumulation Value	Cash Surrender Value	Guaranteed Minimum Value	Death Benefit*
1	61	\$100,000	\$0	0.00%	\$0	\$100,000	\$88,000	\$90,081	\$100,000
2	62	\$0	\$0	0.00%	\$0	\$100,000	\$89,650	\$92,739	\$100,000
3	63	\$0	\$0	0.00%	\$0	\$100,000	\$90,100	\$95,474	\$100,000
4	64	\$0	\$0	0.00%	\$0	\$100,000	\$90,550	\$98,291	\$100,000
5	65	\$0	\$0	0.00%	\$0	\$100,000	\$91,000	\$101,191	\$101,191
6	66	\$0	\$0	0.00%	\$0	\$100,000	\$91,900	\$104,176	\$104,176
7	67	\$0	\$0	0.00%	\$0	\$100,000	\$92,800	\$107,249	\$107,249
8	68	\$0	\$0	0.00%	\$0	\$100,000	\$93,700	\$110,413	\$110,413
9	69	\$0	\$0	0.00%	\$0	\$100,000	\$94,600	\$113,670	\$113,670
10	70	\$0	\$0	0.00%	\$0	\$100,000	\$95,500	\$117,023	\$117,023
11	71	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$120,475	\$120,475
12	72	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$124,029	\$124,029
13	73	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$127,688	\$127,688
14	74	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$131,455	\$131,455
15	75	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$135,333	\$135,333
16	76	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$139,325	\$139,325
17	77	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$143,435	\$143,435
18	78	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$147,667	\$147,667
19	79	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$152,023	\$152,023
20	80	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$156,507	\$156,507
21	81	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$161,124	\$161,124
22	82	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$165,878	\$165,878
23	83	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$170,771	\$170,771
24	84	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$175,809	\$175,809
25	85	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$180,995	\$180,995





Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	April 1, 2024
State of Issue:	KS	Product:	LibertyMark Freedom 10

#### **Illustrated Guaranteed Contract Values**

#### Hypothetical Illustration: LibertyMark Freedom 10

End of Year	Age	Premium	Withdrawal or RMD	Credited Rate	Interest Credited	Accumulation Value	Cash Surrender Value	Guaranteed Minimum Value	Death Benefit*
26	86	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$186,334	\$186,334
27	87	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$191,831	\$191,831
28	88	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$197,490	\$197,490
29	89	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$203,316	\$203,316
30	90	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$209,314	\$209,314
35	95	\$0	\$0	0.00%	\$0	\$100,000	\$100,000	\$242,064	\$242,064

For definitions of terms, see Glossary.

Guaranteed values are based on interest crediting option allocations and percentages selected in the illustration input, 0% growth in the index options, and a guaranteed minimum rate of 0.15% in the Declared Interest Option. The Guaranteed Minimum Value is available upon full surrender, death, or annuitization. It is equal to 87.5% of the contract's premium minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate shown on the contract. This hypothetical illustration assumes a 2.95% Guaranteed Minimum Value Interest Rate.

\* The Death Benefit is the greater of the Accumulation Value or Guaranteed Minimum Value. The values shown will be decreased by any applicable premium taxes.





Prepared For:Valued ClientSingle Premium:\$100,000.00Issue Age:60Illustration Date:April 1, 2024State of Issue:KSProduct:LibertyMark Freedom 10

Declare Your Financial Independence

# Illustrated Non-Guaranteed Contract Values

#### Hypothetical Illustration: LibertyMark Freedom 10

End of Year	Age	Premium	Withdrawal or RMD	Credited Rate	Interest Credited	Accumulation Value	Cash Surrender Value	Guaranteed Minimum Value	Death Benefit*
1	61	\$100,000	\$0	10.00%	\$9,997	\$109,997	\$96,797	\$90,081	\$109,997
2	62	\$0	\$0	0.00%	\$0	\$109,997	\$98,612	\$92,739	\$109,997
3	63	\$0	\$0	6.12%	\$6,734	\$116,731	\$105,100	\$95,474	\$116,731
4	64	\$0	\$0	15.45%	\$18,035	\$134,766	\$121,841	\$98,291	\$134,766
5	65	\$0	\$0	0.00%	\$0	\$134,766	\$122,637	\$101,191	\$134,766
6	66	\$0	\$0	15.45%	\$20,821	\$155,587	\$142,797	\$104,176	\$155,587
7	67	\$0	\$0	11.30%	\$17,576	\$173,163	\$160,555	\$107,249	\$173,163
8	68	\$0	\$0	15.45%	\$26,754	\$199,917	\$187,135	\$110,413	\$199,917
9	69	\$0	\$0	0.00%	\$0	\$199,917	\$189,121	\$113,670	\$199,917
10	70	\$0	\$0	15.45%	\$30,887	\$230,804	\$220,263	\$117,023	\$230,804
11	71	\$0	\$0	10.00%	\$23,073	\$253,877	\$253,877	\$120,475	\$253,877
12	72	\$0	\$0	0.00%	\$0	\$253,877	\$253,877	\$124,029	\$253,877
13	73	\$0	\$0	6.12%	\$15,543	\$269,419	\$269,419	\$127,688	\$269,419
14	74	\$0	\$0	15.45%	\$41,625	\$311,045	\$311,045	\$131,455	\$311,045
15	75	\$0	\$0	0.00%	\$0	\$311,045	\$311,045	\$135,333	\$311,045
16	76	\$0	\$0	15.45%	\$48,056	\$359,101	\$359,101	\$139,325	\$359,101
17	77	\$0	\$0	11.30%	\$40,565	\$399,666	\$399,666	\$143,435	\$399,666
18	78	\$0	\$0	15.45%	\$61,748	\$461,415	\$461,415	\$147,667	\$461,415
19	79	\$0	\$0	0.00%	\$0	\$461,415	\$461,415	\$152,023	\$461,415
20	80	\$0	\$0	15.45%	\$71,289	\$532,703	\$532,703	\$156,507	\$532,703
21	81	\$0	\$0	10.00%	\$53,253	\$585,957	\$585,957	\$161,124	\$585,957
22	82	\$0	\$0	0.00%	\$0	\$585,957	\$585,957	\$165,878	\$585,957
23	83	\$0	\$0	6.12%	\$35,873	\$621,830	\$621,830	\$170,771	\$621,830
24	84	\$0	\$0	15.45%	\$96,073	\$717,902	\$717,902	\$175,809	\$717,902
25	85	\$0	\$0	0.00%	\$0	\$717,902	\$717,902	\$180,995	\$717,902





Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	April 1, 2024
State of Issue:	KS	Product:	LibertyMark Freedom 10

# **Illustrated Non-Guaranteed Contract Values**

#### Hypothetical Illustration: LibertyMark Freedom 10

End of Year	Age	Premium	Withdrawal or RMD	Credited Rate	Interest Credited	Accumulation Value	Cash Surrender Value	Guaranteed Minimum Value	Death Benefit*
26	86	\$0	\$0	15.45%	\$110,916	\$828,818	\$828,818	\$186,334	\$828,818
27	87	\$0	\$0	11.30%	\$93,627	\$922,445	\$922,445	\$191,831	\$922,445
28	88	\$0	\$0	15.45%	\$142,518	\$1,064,963	\$1,064,963	\$197,490	\$1,064,963
29	89	\$0	\$0	0.00%	\$0	\$1,064,963	\$1,064,963	\$203,316	\$1,064,963
30	90	\$0	\$0	15.45%	\$164,537	\$1,229,499	\$1,229,499	\$209,314	\$1,229,499
35	95	\$0	\$0	0.00%	\$0	\$1,656,945	\$1,656,945	\$242,064	\$1,656,945

For definitions of terms, see Glossary.

The information shown on this illustration is for hypothetical demonstration purposes only. Any examples of future values used in a sales presentation are provided only for demonstrative purposes. Any such example must not be regarded as guaranteed or as estimated future performance unless it is based solely on the minimum guaranteed interest rates.

Non-guaranteed values are based on interest crediting option allocations and percentages selected in the illustration input using current non-guaranteed caps, participation rates, and interest rates. The Guaranteed Minimum Value is available upon full surrender, death, or annuitization. It is equal to 87.5% of the contract's premium minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate shown on the contract. This hypothetical illustration assumes a 2.95% Guaranteed Minimum Value Interest Rate.

\* The Death Benefit is the greater of the Accumulation Value or Guaranteed Minimum Value. The values shown will be decreased by any applicable premium taxes.





# **Product Information**

#### LibertyMark Freedom 10

Access to Accumulation Value — If the unexpected happens, LibertyMark Freedom offers you several different ways to access your Accumulation Value without incurring surrender charges. These include 10% penalty-free withdrawals each contract year after the first and, in most states, access to up to 100% of your Accumulation Value for nursing home confinement.

Prepared For:

State of Issue:

Issue Age:

**Surrender Charges** — During your annuity's first 10 years, surrender charges may apply to withdrawals or surrenders that are greater than the penalty-free amount. The surrender charge is equal to the surrender charge percentage shown below for the applicable contract year multiplied by the amount withdrawn or surrendered.

Surrender Charge Schedule											
Contract Year	1	2	3	4	5	6	7	8	9	10	11+
Surrender Charge	12%	11.5%	11%	10.5%	10%	9%	8%	7%	6%	5%	0%

**Guarantees** — To shield your retirement funds from market-related losses, LibertyMark Freedom has a built-in minimum guarantee. This offers security of principal regardless of market conditions. Upon full surrender, death, or annuitization, you are guaranteed to receive no less than the Guaranteed Minimum Value, which is equal to 87.5% of the contract's premium minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate shown on your contract's data page. Your Guaranteed Minimum Value Interest Rate is set when your contract is issued and will not change for the life of the contract.

Single Premium:

**Illustration Date:** 

Product:

Valued Client

60

KS

**Earnings Opportunity** — Your annuity's growth potential is driven by your selection of interest crediting options. In addition to a Declared Interest Option that credits a competitive interest rate for a 12-month period, LibertyMark Freedom offers a variety of index options to help you achieve your financial goals.

**Fee/No-Fee Options** — Each index option is available with or without a fee. In exchange for paying a fee, you receive a higher cap or participation rate than is available on the no-fee option. This translates to greater earnings opportunity. To diversify your money, you have the flexibility to split your premium among fee options, no-fee options, and the Declared Interest Option.

**Death Benefit** — Should you die before annuity payments begin, the annuity's Death Benefit will be the greater of the Accumulation Value or the Guaranteed Minimum Value. The value used is decreased by any applicable premium taxes. Proceeds are paid directly to your chosen beneficiary. Death benefit proceeds are also generally free from the hassles, publicity, and delays of probate.



\$100,000.00

April 1, 2024

LibertyMark Freedom 10



### **Glossary and Definitions**

**Accumulation Value** — The sum of the Declared Interest Option plus all index options plus all premiums not yet allocated, including interest thereon.

Prepared For:

State of Issue:

Issue Age:

Age — A person's age on the contract date as of his or her last birthday.

**Allocation** — The percentage of premium allocated to an index option or the Declared Interest Option.

**Annuitization** — In a process known as annuitization, on your contract annuity date, you can elect a guaranteed stream of income that will last as long as your retirement. There are various settlement options available to meet your needs. As illustrated, this contract would annuitize on 4/1/2059. Below is an example of the guaranteed income stream you would receive based on the guaranteed Cash Surrender Value, assuming no prior withdrawals and a life income with 10-year period certain settlement option.

Guaranteed Annuitization Factor: 8.65

Guaranteed Monthly Payment: \$865.00

**Cap** — The maximum interest rate credited during the index period. The minimum cap is 1.00%.

**Cash Surrender Value** — An amount that is equal to the Accumulation Value less the surrender charge and less any applicable premium tax, or the Guaranteed Minimum Value, if greater.

Contract Year — The period from one contract anniversary to the next.

**Credited Rate** — The rate of interest credited to the contract at the end of the index period.

**Death Benefit** — The greater of 100% of Accumulation Value or Guaranteed Minimum Value.

**Declared Interest Option** — Premium allocated to the Declared Interest Option earns a fixed interest rate declared by Americo. This rate may change but will never be less than 0.15%.

**Guaranteed Minimum Value** — The minimum amount available upon full surrender, death, or annuitization. It is equal to 87.5% of the contract's premium minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate shown on your contract's data page. Your Guaranteed Minimum Value Interest Rate is set when your contract is issued and will not change for the life of the contract.

**Single Premium:** 

**Illustration Date:** 

Product:

**Index Change** — The percentage change in the index value from the allocation date to the last day of the index period.

**Index Credited Amount** — The amount of interest credited to an index option at the end of each index period.

Index Date — Any date on which an index period begins or ends.

Valued Client

60

KS

**Index Option** — A type of interest crediting option that calculates the interest rate based on the performance of a market index. Interest credited is limited to a participation rate or cap but will never be less than 0%.

**Index Option Fee** — Index options that include a fee offer a higher cap or participation rate than options that do not include a fee. The index option fee, which applies only to allocations to a fee index option, is deducted at the end of each contract year. The index option fee is equal to 1.75% multiplied by the part of the accumulation value that is allocated to the index option.

**Index Period** — The one- or two-year period over which any increase in an index is determined.

**Index Rate** — The rate used to determine the amount of interest credited to an indexed option.

**Index Value** — The actual numerical value of the index on an index date. If an index date falls on a date on which the index market is not open, the index value will be determined as of the last preceding date that the market was open for trading.

**Indexing Method** — The method by which the index value that is used to credit interest to an index option is determined. The available indexing method is point-to-point.

**Initial Value** — An amount equal to the value of the index option at the beginning of the index period, minus any subsequent withdrawals.



\$100,000.00

April 1, 2024

LibertyMark Freedom 10



# **Glossary and Definitions**

**Interest Credited Amount** — The amount of interest credited to an index option at the end of each index period.

**Participation Rate** — A percentage that is multiplied by the percentage change in the index value used to calculate the index rate. The minimum participation rate is 5% for all index options.

**Point-to-Point** — Interest credited to a point -to-point index option is determined by taking the value of the index on the last day of the index period and comparing it with the value on the Index Date, or the beginning value, in the case of renewal. Interest credited is determined by applying a cap to any increase or by multiplying any increase by a participation rate.

Prepared For:Valued ClientSingle Premium:\$100,000.00Issue Age:60Illustration Date:April 1, 2024State of Issue:KSProduct:LibertyMark Freedom 10

**Premium** — The amount of money paid into the contract.

**Required Minimum Distribution** — The minimum amount that must be withdrawn from a tax-qualified plan each year. Required minimum distribution amounts associated with the contract that are greater than the penalty-free amount may be withdrawn without surrender charges. This is available by current company practice beginning in the first contract year.

Withdrawal — The amount withdrawn from the contract during the contract year.





Prepared For:	Valued Client	Single Premium:	\$100,000.00
Issue Age:	60	Illustration Date:	April 1, 2024
State of Issue:	KS	Product:	LibertyMark Freedom 10

#### **Additional Information**

In approved states, LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 321-10B (12/22), 2509, 2181. AAA321-7 (12/22), AAA321-10 DP (06/23), AAA321-10B (12/22), AAA321-10B (12/22), AAA2509 PTPP (02/22), AAA2509 PTPP WF (02/22), AAA2509 PTPC (02/22), AAA2509 PTPC WF (02/22), AAA2509 PTPC WF (02/22), AAA2509 PTPC WF (02/22), AAA2509 PTPC WF, ICC22 321-10, ICC22 3209 PTPC, ICC22 2509 PTPC, ICC22 320 PTPC, ICC22

Products are single premium deferred fixed indexed annuities underwritten by **Americo Financial Life and Annuity Insurance Company (Americo)**, Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group<sup>®</sup>, an independent, authorized agency of Americo. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. Americo Financial Life and Annuity Insurance Company is authorized to conduct business in the District of Columbia and all states except NY. Some products and benefits may not be available in all states. LibertyMark<sup>®</sup> Freedom is a registered service mark, and Heritage Maximizer is a service mark, of Legacy Marketing Group.

Contract guarantees and benefits are based solely on the claims-paying ability of the issuing insurance company. No agent, agency, or entity makes any representation or guarantee regarding the issuer's claims-paying ability.

Any examples of future values used in a sales presentation are provided only for demonstrative purposes.

This product does not directly participate in any stock or equity investments. Refer to your Benefits Summary & Disclosure Statement, as well as your contract, for the governing contractual provisions.

#### S&P DOW JONES INDICES:

The "S&P 500<sup>®</sup>" and "S&P 500 IQ 0.5% Decrement Index" ("S&P 500 IQ Index" or the "Index") are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by Americo Financial Life and Annuity Insurance Company (Americo). S&P<sup>®</sup>, S&P 500<sup>®</sup>, US 500, The 500, iBoxx<sup>®</sup>, iTraxx<sup>®</sup> and CDX<sup>®</sup> are trademarks of S&P Global, Inc. or its affiliates ("S&P"); Dow Jones<sup>®</sup> is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). It is not possible to invest directly in an index. Americo Fixed Indexed Annuities ("FIAs") are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, or any of their respective affiliates (collectively, "S&P Dow Jones Indices"). S&P Dow Jones Indices does not make any representation or warranty, express or implied, to the owners of Americo FIAs or any member of the public regarding the advisability of investing in securities generally or in Americo FIAs particularly or the ability of the S&P 500<sup>®</sup> and S&P 500 IQ Index to track general market performance. Past performance of an index is not an indication or guarantee of future results. S&P Dow Jones Indices and/or its licensors. The S&P 500<sup>®</sup> and S&P 500 IQ Index are determined, composed and calculated by S&P Dow Jones Indices without regard to Americo or Americo FIAs. S&P Dow Jones Indices has no obligation to take the needs of Americo or the owners of Americo FIAs into consideration in determining, composing or calculating the S&P 500<sup>®</sup> and S&P 500 IQ Index set. S&P Dow Jones Indices LLC is not an "investment products based on the S&P 500<sup>®</sup> and S&P 500 IQ index performance or provide positive investment returns. S&P Dow Jones Indices LLC is not an "investment adviser, commodity trading advisory, commodity pool operator, broker dealer, fiduciary, or promoter" (as defined in the Investment Company Act of 1940, as amended), "expert" as enumerated within 15 U.S.C. § 77k(a) or tax advisor. Inclusion of a security, commodity, crypto currency or other asset, nor is it considered

NEITHER S&P DOW JONES INDICES NOR THIRD PARTY LICENSOR GUARANTEES THE ADEQUACY, ACCURACY, TIMELINESS AND/OR THE COMPLETENESS OF THE S&P 500<sup>®</sup> AND S&P 500 IQ INDEX OR ANY DATA RELATED THERETO OR ANY COMMUNICATION, INCLUDING BUT NOT LIMITED TO, ORAL OR WRITTEN COMMUNICATION (INCLUDING ELECTRONIC COMMUNICATIONS) WITH RESPECT THERETO. S&P DOW JONES INDICES SHALL NOT BE SUBJECT TO ANY DAMAGES OR LIABILITY FOR ANY ERRORS, OMISSIONS, OR DELAYS THEREIN. S&P DOW JONES INDICES MAKES NO EXPRESS OR IMPLIED WARRANTIES, AND EXPRESSLY DISCLAIMS ALL WARRANTIES, OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE OR AS TO RESULTS TO BE OBTAINED BY AMERICO, OWNERS OF AMERICO FIAs, OR ANY OTHER PERSON OR ENTITY FROM THE USE OF THE S&P 500<sup>®</sup> AND S&P 500 IQ INDEX OR WITH RESPECT TO ANY DATA RELATED THERETO. WITHOUT LIMITING ANY OF THE FOREGOING, IN NO EVENT WHATSOEVER SHALL S&P DOW JONES INDICES BE LIABLE FOR ANY INDIRECT, SPECIAL, INCIDENTAL, PUNITIVE, OR CONSEQUENTIAL DAMAGES INCLUDING BUT NOT LIMITED TO, LOSS OF PROFITS, TRADING LOSSES, LOST TIME OR GOODWILL, EVEN IF THEY HAVE BEEN ADVISED OF THE POSSIBLITY OF SUCH DAMAGES, WHETHER IN CONTRACT, TORT, STRICT LIABILITY, OR OTHERWISE. S&P DOW JONES INDICES HAS NOT REVIEWED, PREPARED AND/OR CERTIFIED ANY PORTION OF, NOR DOES S&P DOW JONES INDICES HAVE ANY CONTROL OVER, THE LICENSEE PRODUCT REGISTRATION STATEMENT, PROSPECTUS OR OTHER OFFERING MATERIALS. THERE ARE NO THIRD-PARTY BENEFICIARIES OF ANY AGREEMENTS OR ARRANGEMENTS BETWEEN S&P DOW JONES INDICES AND AMERICO, OTHER THAN THE LICENSORS OF S&P DOW JONES INDICES.



Page 13 of 14 April 1, 2024 12:48 P.M.



# Prepared For:Valued ClientSingle Premium:\$100,000.00Issue Age:60Illustration Date:April 1, 2024State of Issue:KSProduct:LibertyMark Freedom 10

#### **Additional Information**

#### SG COLUMBIA ADAPTIVE RISK ALLOCATION INDEX AND SG LEAD ASSET SELECT EXPOSURE ROTATION INDEX

The SG Columbia Adaptive Risk Allocation Index and the SG Lead Asset Select Exposure Rotation Index (each, an "SG Index") are the exclusive property of SG Americas Securities, LLC (SG Americas Securities, LLC, together with its affiliates, "SG"). SG has contracted with Solactive AG ("Solactive") to maintain and calculate the SG Columbia Adaptive Risk Allocation Index and has contracted with S&P Opco, LLC (a subsidiary of S&P Dow Jones Indices LLC) ("S&P") to maintain and calculate the SG Lead Asset Select Exposure Rotation Index. "SG Americas Securities, LLC", "SGAS", "Société Générale", "SG", "Société Générale Indices", "SGI", "SG Columbia Adaptive Risk Allocation Index", and "SG Lead Asset Select Exposure Rotation Index" (collectively, the "SG Marks") are trademarks or service marks of SG. SG has also licensed certain marks from Columbia Management Investment Advisers, LLC or its affiliates (collectively, "Columbia Management") for use by SG with the SG Columbia Adaptive Risk Allocation Index. SG has licensed use of the SG Marks to Americo Financial Life and Annuity Insurance Company ("Americo"), and for the SG Columbia Adaptive Risk Allocation Index has sub-licensed the use of certain Columbia Management-licensed marks (the "Columbia Marks"), for use in a fixed indexed annuity offered by Americo (the "Fixed Indexed Annuity"). SG's sole contractual relationship with Americo is to license each SG Index and the SG Marks and, in the case of the SG columbia Maragement or other third party licensor (collectively, the "Index Parties") to SG is acting, or has been authorized to act, as an agent of Americo or has in any way sponsored, promoted, solicited, negotiated, endorsed, offered, sold, issued, supported, structured or priced any Fixed Indexed Annuity or provided investment advice to Americo. Columbia Threadneedle Investments is the global brand name of the Columbia and Threadneedle group of companies.

No Index Party has passed on the legality or suitability of, or the accuracy or adequacy of the descriptions and disclosures relating to, the Fixed Indexed Annuity, including those disclosures with respect to an SG Index. The Index Parties make no representation whatsoever, whether express or implied, as to the advisability of purchasing, selling or holding any product linked to an SG Index, including the Fixed Indexed Annuity, or the ability of an SG Index to meet its stated objectives, including meeting its target volatility. The Index Parties have no obligation to, and will not, take the needs of Americo or any annuitant into consideration in determining, composing or calculating an SG Index. The selection of an SG Index as a crediting option under a Fixed Indexed Annuity does not obligate Americo or SG to invest annuity payments in the components of such SG Index.

THE INDEX PARTIES MAKE NO REPRESENTATION OR WARRANTY WHATSOEVER, WHETHER EXPRESS OR IMPLIED, AND HEREBY EXPRESSLY DISCLAIM ALL WARRANTIES (INCLUDING, WITHOUT LIMITATION, THOSE OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE), WITH RESPECT TO ANY SG INDEX OR ANY DATA INCLUDED THEREIN OR RELATING THERETO, AND IN PARTICULAR DISCLAIM ANY GUARANTEE OR WARRANTY EITHER AS TO THE QUALITY, ACCURACY, TIMELINESS AND/OR COMPLETENESS OF ANY SG INDEX OR ANY DATA INCLUDED THEREIN, THE RESULTS OBTAINED FROM THE USE OF ANY SG INDEX AND/OR THE CALCULATION OR COMPOSITION OF ANY SG INDEX, OR CALCULATIONS MADE WITH RESPECT TO ANY FIXED INDEXED ANNUITY AT ANY PARTICULAR TIME ON ANY PARTICULAR DATE OR OTHERWISE. THE INDEX PARTIES SHALL NOT BE LIABLE (WHETHER IN NEGLIGENCE OR OTHERWISE) TO ANY PERSON FOR ANY ERROR OR OMISSION IN ANY SG INDEX OR IN THE CALCULATION OF ANY SG INDEX, AND THE INDEX PARTIES ARE UNDER NO OBLIGATION TO ADVISE ANY PERSON OF ANY ERROR THEREIN, OR FOR ANY INTERRUPTION IN THE CALCULATION OF ANY SG INDEX. AND THE INDEX PARTIES ARE UNDER NO OBLIGATION TO ADVISE ANY PERSON OF ANY ERROR THEREIN, OR FOR ANY INTERRUPTION IN THE CALCULATION OF ANY SG INDEX. NO INDEX PARTY SHALL HAVE ANY LIABILITY TO ANY PARTY FOR ANY ACT OR FAILURE TO ACT BY THE INDEX PARTIES IN CONNECTION WITH THE DETERMINATION, ADJUSTMENT OR MAINTENANCE OF ANY SG INDEX. WITHOUT LIMITING THE FOREGOING, IN NO EVENT SHALL AN INDEX PARTY HAVE ANY LIABILITY FOR ANY DIRECT DAMAGES, LOST PROFITS OR SPECIAL, INCIDENTAL, PUNITIVE, INDIRECT OR CONSEQUENTIAL DAMAGES, EVEN IF NOTIFIED OF THE POSSIBILITY OF SUCH DAMAGES.

No Index Party is a fiduciary or agent of any purchaser, seller or holder of a Fixed Indexed Annuity. None of SG, Solactive, Columbia Management, or any third party licensor shall have any liability with respect to the Fixed Indexed Annuity in which an interest crediting option is based on an SG Index, nor for any loss relating to the Fixed Indexed Annuity, whether arising directly or indirectly from the use of an SG Index, its methodology, any SG Mark, Columbia Mark or otherwise. Obligations to make payments under the Fixed Indexed Annuities are solely the obligation of Americo.

In calculating the performance of an SG Index, SG deducts a maintenance fee of 0.50% per annum on the level of each SG Index, and fixed transaction and replication costs, each calculated and deducted on a daily basis. The transaction and replication costs cover, among other things, rebalancing and replication costs. The total amount of transaction and replication costs is not predictable and will depend on a number of factors, including the leverage of the SG Index, which on the SG Columbia Adaptive Risk Allocation Index may be as high as 150% and on the SG Lead Asset Select Exposure Rotation Index may be as high as 200%, the performance of the indexes underlying an SG Index, market conditions and, with respect to the SG Columbia Adaptive Risk Allocation Index, the changes in the market states as determined by Columbia Management, among other factors. These fees and costs, which are increased by each SG Index's leverage, will reduce the potential positive change in such SG Index and increase the potential negative change in such SG Index. While the volatility control applied by an SG Index may result in less fluctuation in rates of return as compared to indices without volatility controls, it may also reduce the overall rate of return as compared to products not subject to volatility controls.

Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

Neither Americo Financial Life and Annuity Insurance Company nor any agent representing Americo Financial Life and Annuity Insurance Company is authorized to give legal or tax advice. Please consult a qualified professional regarding the information and concepts contained in this material.

(FM) (FM) No bank guarantee. • Not FDIC/NCUA/NCUSIF insured. • May lose value if surrendered early.

This document is not a legal contract. For the exact terms and conditions, please refer to the contract.

22-800-3 (07/23)

Rev. 10/23

This is a hypothetical illustration only, not an offer or a contract. Actual performance may vary. Please consult the Buyer's Guide and brochure for details. **VALID ONLY WITH ALL NUMBERED PAGES.** 



AF1539v1023

Page 14 of 14 April 1, 2024 12:48 P.M.