

# RATE CHANGE NOTIFICATION

Keeping you in the know with information you can use.

January 11, 2024

## JourneyMark<sup>®</sup> Rates Are Changing After January 14, 2024

Integrity Life Insurance Company has announced that it will change rates on JourneyMark fixed index annuity products, effective 1/15/2024. Decreased rates are shown below in **red**.

#### **New JourneyMark Participation Rates\***

With Cascade Rider **Base Product** With Expanse Rider Citi Flexi-Beta 5 Excess Return, 1-Year Point-to-Point JourneyMark 185% 152% 152% 167% JourneyMark 7 167% 200% JourneyMark 5 167% NA NA Citi Flexi-Beta 5 Excess Return, 2-Year Point-to-Point JourneyMark 217% 217% 262% 237% JourneyMark 7 237% 282% JourneyMark 5 237% NA NA Citi Flexi-Beta 5 Excess Return, 5-Year High Water Mark JourneyMark 195% 195% 232% JourneyMark 7 212% 212% 250% JourneyMark 5 212% NA NA Goldman Sachs Pathfinder, 1-Year Point-to-Point JourneyMark 71% 71% 86% Goldman Sachs Pathfinder, 2-Year Point-to-Point JourneyMark 139% 116% 116% Goldman Sachs Mariner, 1-Year Point-to-Point JourneyMark 7 155% 155% 185% JourneyMark 5 155% NA NA Goldman Sachs Mariner, 2-Year Point-to-Point JourneyMark 7 217% 217% 257% JourneyMark 5 217% NA NA S&P 500<sup>®</sup> Index, 1-Year Point-to-Point JourneyMark 41% 41% 50% JourneyMark 7 45% 45% 54% JourneyMark 5 45% NA NA Fixed Interest Option (current declared rates)\* JourneyMark 4.60% 3.80% 3.80% JourneyMark 7 4.15% 4.15% 4.95% JourneyMark 5 4.15% NA NA

Effective 1/15/2024

#### Rate Lock:

To receive the current quoted interest rates and participation rates, new business paperwork must be signed on or before 1/14/2024:

Cash with application and money to follow (client-initiated funds)	The premium and all paperwork (application, replacement, signed annuity disclosures, etc.) must be received in good order within <b>10 calendar days</b> of the application sign date.
1035 exchanges and qualified transfers	All paperwork (application, transfer forms, replacement, signed annuity disclosures, etc.) must be received in good order within <b>10 calendar days</b> of the application sign date, and all premium must be received within <b>60 calendar days</b> of the application sign date.

After the rate lock deadlines, the interest rates and participation rates will be those in effect on the contract's sweep date.

#### Submit applications via:

- **FireLight**<sup>®</sup> **e-app platform** (preferred method): Access through the LegacyNet<sup>®</sup> <u>Point-of-Sale Materials page</u>.
- **Regular mail:** Integrity Life New Business, PO Box 5720, Cincinnati, OH 45201-5720.
- **Overnight delivery:** Integrity Life Insurance Co., Attn: New Business, 400 Broadway, Cincinnati, OH 45202-3341.
- Email: suitabilityhelpdesk@legacynet.com.
- Fax: 800-211-5641: Attn: Suitability Help Desk.

If you would like us to review an application before you submit it to Integrity, contact the Legacy Marketing Group<sup>®</sup> Suitability/Compliance and Customer Service Advocate Help Desk: 800-395-1053, Ext. 5819.

For sales ideas or more information, call 800-395-1053, Ext. 4002, or visit <u>www.legacynet.com</u>.

### We appreciate your business!

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\* The minimum participation rate is 4% for the S&P 500 Index option and 10% for all other index options. The guaranteed minimum interest rate for the Fixed Interest Option is 3.00%. Refer to the JourneyMark Quick Reference for details.

No bank guarantee. • Not a deposit. • May lose value. • Not FDIC/NCUA insured. • Not insured by any federal government agency.

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