



RATE CHANGE NOTIFICATION

Keeping you in the know with information you can use.

July 25, 2025

Americo FIA Rates Are Changing for Apps Received After 7/28/2025

Americo Financial Life and Annuity Insurance Company has announced that it will change rates on ClassicMark[®], LibertyMark Freedom[®], and Growth Commander[®] fixed indexed annuities, effective July 29, 2025. Decreased rates are shown in **red**. Increased rates are shown in **green**.

ClassicMark Rates, Effective 7/29/2025

Interest Crediting Option		ClassicMark 10, 10 LT	ClassicMark 10 Plus, 10 LT Plus	
1-Yr. S&P 500 [®] PTP w/ Cap		9.05%	7.95%	
2-Yr. S&P 500 PTP w/ Par. Rate	è	77%	68%	
1-Yr. S&P 500 IQ Index* PTP w	/ Cap	14.85%	11.85%	
1-Yr. S&P 500 IQ Index* PTP w	/ Par. Rate	75%	66%	
1-Yr. Gold PTP w/ Par. Rate		54%	48%	
1-Yr. SG Lead Asset Select Exposure Rotation (SG Laser) In PTP w/ Par. Rate	ndex	180%	159%	
2-Yr. SG Laser Index PTP w/ Pa	ar. Rate	248%	219%	
1-Yr. SG Columbia Adaptive Risk Allocation Index PTP w/ Par. Rate		182%	159%	
2-Yr. SG Columbia Adaptive Risk Allocation Index PTP w/ Par. Rate		250%	219%	
5-Yr. FUSION Strategy SM **	Fixed Rate on Gain	6%	5%	
	Par. Rate	132%	127%	
Declared Interest Option		4.45%	3.95%	

LibertyMark Freedom Rates, Effective 7/29/2025

	LibertyMark Freedom 10, 10 LT		LibertyMark Freedom 10 Plus, 10 LT Plus		LibertyMark Freedom 7	
Interest Crediting Option	No Fee	1.75% Fee	No Fee	1.75% Fee	No Fee	1.50% Fee
1-Yr. S&P 500 PTP w/ Cap	8.80%	14.65%	6.70%	11.00%	8.65%	13.30%
2-Yr. S&P 500 PTP w/ Par. Rate	78%	107%	58%	88%	74%	99%
1-Yr. S&P 500 IQ Index* PTP w/ Cap	15.20%	NA	9.15%	NA	13.55%	NA
1-Yr. S&P 500 IQ Index* PTP w/ Par. Rate	76%	105%	56%	86%	71%	97%
1-Yr. SG Columbia Adaptive Risk Allocation Index PTP w/ Par. Rate	186%	255%	136%	205%	174%	233%
2-Yr. SG Columbia Adaptive Risk Allocation Index PTP w/ Par. Rate	255%	351%	186%	282%	239%	321%
1-Yr. SG Laser Index PTP w/ Par. Rate	182%	252%	136%	206%	172%	232%
2-Yr. SG Laser Index PTP w/ Par. Rate	251%	348%	187%	283%	237%	320%
Declared Interest Option	4.65%	NA	3.35%	NA	4.30%	NA

Growth Commander Rates, Effective 7/29/2025

Limited distribution—contact your IMO for availability.

Interest Condition Ontion	Growth Con	nmander 10	Growth Commander 6			
Interest Crediting Option	No Fee	1.50% Fee	No Fee	1.50% Fee		
Declared Interest Option	4.10%	NA	4.05%	NA		
1-Yr. S&P 500 PTP w/ Cap	8.10%	12.40%	8.05%	12.30%		
1-Yr. S&P 500 IQ Index* PTP w/ Cap	12.70%	NA	12.30%	NA		
1-Yr. S&P 500 IQ Index* PTP w/ Par. Rate	69%	94%	68%	93%		
	Participation rate guaranteed for the entire surrender period:					
1-Yr. SG Global Balanced Index PTP w/ Par. Rate	160%	218%	157%	215%		
2-Yr. SG Global Balanced Index PTP w/ Par. Rate	215%	294%	212%	290%		
1-Yr. Morgan Stanley Enhanced Allocation Index PTP w/ Par. Rate	147%	201%	145%	199%		
2-Yr. Morgan Stanley Enhanced Allocation Index PTP w/ Par. Rate	228%	312%	224%	308%		

Guaranteed Minimum Value:

The Guaranteed Minimum Value is available upon full surrender, death, or annuitization. It is equal to 87.50% of the contract's premium minus any gross withdrawals and applicable premium tax,[†] plus interest credited at the Guaranteed Minimum Value Interest Rate shown on your client's contract's data page. The current Guaranteed Minimum Value Interest Rate for contracts issued on or after July 1, 2025, is 2.80% (subject to change quarterly).

Rate Lock:

A rate lock applies on each option for 45 days from the date the application is received by Americo. On premium received within the 45-day period, clients will receive the *greater* of: (1) the locked-in rate or (2) the rate in effect on the index date following the date premium is received. After 45 days, the rates in effect at the time premium is received will apply. Note: renewal rates are based on the issue date and not the rate lock date.

Deadlines:

To receive the rate lock:

- All applications must be received by Americo's administrative office by 5:00 p.m., Central time on Monday, July 28, 2025.
- All premium must be received by 5:00 p.m., Central time on Thursday, September 11, 2025.

Submit applications via:

- FireLight® e-app platform (preferred method): To access, log in to LegacyNet® and click "Apps & Brochures."
- Regular mail: Americo, PO Box 410288, Kansas City, MO 64141-0288.
- Overnight delivery: Americo, 300 W. 11th Street, Kansas City, MO 64105-1618.
- Fax: 800-395-9261.
- Email: <u>submit@americo.com</u>.

If you would like us to review an application before you submit it to Americo, please contact the Legacy Marketing Group[®] Suitability/Compliance Help Desk at 800-395-1053, Ext. 5819.

For sales ideas or more information, call 800-395-1053, Ext. 4002, or visit www.legacynet.com.

We appreciate your business!

ClassicMark Forms: Series 411, 4204, 2181. AAA411 LG10 (12/22), AAA411 LG10 DP (06/23), AAA411 LG86+ (12/22), AAA411 LG86+ DP (06/23), AAA411 LG10B (12/22), AAA411 LG10B DP (06/23), AAA4204, AAA2181; ICC22 411 LG10, ICC22 411 LG86+, ICC22 411 LG10B, ICC19 4204. LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 321-10B (12/22), 2509, 2181. AAA321-7 (12/22), AAA321-10 (12/22); AAA321-10 DP (06/23), AAA321-10B DP (06/23), AAA2509 PTPP (02/22), AAA2509 PTPP (02/22), AAA2509 PTPP (02/22), AAA2509 PTPP (02/22), AAA2509 PTPP, ICC22 2509 PTPP, ICC22 319-6, ICC23 319-6 DP, ICC23 319-10, ICC23 319-10 DP, AAA4204, AAA4139 (05/06), AAA2508 PTPP (02/22), AAA2508 PTPP WF (02/22), AAA2508 PTPPG WF, ICC22 2508 PTPPG, ICC22 2508 PTPP, ICC22 2508 PTPP, ICC22 2508 PTPPC WF, ICC22 2508 PTPPG, ICC22 2508 PTPPG WF, ICC

Products are single premium deferred fixed indexed annuities underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group, an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. ClassicMark, LibertyMark Freedom, and Growth Commander are registered service marks, and FUSION Strategy is a service mark, of Legacy Marketing Group.

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Obligations to make payments under the Fixed Indexed Annuities are solely the obligation of Americo. The selection of any of the Indices as a crediting option under a Fixed Indexed Annuity does not obligate Americo or SG to invest annuity payments in the components of any of the Index.

In calculating the performance of the SG Columbia Adaptive Risk Allocation Index, SG deducts a maintenance fee of 0.50% per annum on the level of the SG Columbia Adaptive Risk Allocation Index, and fixed transaction and replication costs, each calculated and deducted on a daily basis. Because the SG Columbia Adaptive Risk Allocation Index can experience potential leverage up to 150%, the maintenance fee may be as high as 0.75% per year. In calculating the performance of the Global Balanced Index and the LASER Index, SG deducts a maintenance fee of 0.50% per annum on the level of each of these Index, and fixed transaction and replication costs, each calculated and deducted on a daily basis. The transaction and replication costs cover, among other things, rebalancing and replication costs. The total amount of transaction and replication costs is not predictable and will depend on a number of factors, including the leverage of each Index, which may be as high as 200%, the performance of the indexes underlying the Index, market conditions and the changes in the market states as determined by Columbia Management, among other factors. The transaction and replication costs, which are increased by the Index's leverage, and the maintenance fee will reduce the potential positive change in the Index and increase the potential negative change in the Index. While the volatility control applied by the Index may result in less fluctuation in rates of return as compared to indices without volatility controls, it may also reduce the overall rate of return as compared to products not subject to volatility controls.

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- * Also known as the S&P 500 IQ 0.5% Decrement Index.
- ** Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.
- † Premium tax does not apply in Oregon.