



Application Bonus

DETAILS AND RULES

OVERVIEW

Earn a bonus on each FlexMark SelectSM fixed index annuity application of \$100,000 or more in premium:

- \$300 on the first application.
- \$400 on the second application.
- \$500 for each additional application!

ELIGIBILITY

- FlexMark SelectSM applications must be submitted to Ameritas' Administrative Office between August 1, 2018, and November 30, 2018, and be issued and commissions paid by December 31, 2018.
- The Producer must: (1) be the writing agent; (2) be licensed, contracted, and appointed with Ameritas Life Insurance Corp. to sell FlexMark SelectSM, and be in good standing with Ameritas and Legacy; and (3) have no outstanding chargebacks, debit balance, or monies owed to Legacy at the close of the qualification period and when any bonus is paid.
- LOAs are eligible; however bonus amounts will be paid to the LOA manager.
- Additional premiums received after a contract is issued are excluded.

PAYMENT

- For eligible applications that are received, issued for at least \$100,000 in premium, and have commissions paid during the qualification period, the writing Producer will receive:
 - \$300 on the first application.
 - \$400 on the second application.
 - \$500 for each additional application.
- Only one bonus will be paid out per client, unless both a qualified and non-qualified application for the same client are submitted.

- Bonus amounts are payable to the primary writing agent on eligible applications (split cases will be given to the first eligible agent listed on the application).
- If the Producer's commissions are assigned pursuant to an *Assignment of Commissions* form, any bonus amounts will be paid to the assignee, not the writing Producer(s).
- Bonus will be paid approximately 30 days following the date commissions are paid on eligible applications.
- Bonus amounts will be paid as a part of the Producer's commission (commission statement will state "FMS App Bonus" under "client name").

GENERAL GUIDELINES

- Should Legacy Marketing Group[®], Ameritas, or a policyholder within the free-look period cancel a contract for any reason, bonus will not be paid on any refunds of premium. If a bonus has already been paid, the bonus amount will be charged back.
- All bonus amounts will be reported as income earned in the year distributed, and a 1099 will be issued. We recommend that you consult a tax adviser regarding any tax ramifications.
- This promotion is offered solely by Legacy Marketing Group[®], and Legacy, at its sole discretion, reserves the right to determine participant eligibility and final payment of the bonus, and to revise the guidelines as needed.



QUESTIONS? Contact a Legacy Relationship Manager at **800-395-1053, Ext. 4002.**

In approved states, FlexMark SelectSM Index Annuities (Form 2705) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group[®]. Ameritas and Legacy Marketing Group[®] are separate, independent entities. FlexMark SelectSM Index Annuities are single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claims-paying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. FlexMark SelectSM is a service mark of Legacy Marketing Group[®]. Unless otherwise specified, any person or entity referenced herein is not an affiliate of Ameritas or any of its affiliates.