



Your Client's Safety Net Just Got 60% Higher

Introducing an elevated minimum guarantee, one of the strongest in the industry.

With the **NEW 1.60% on 100% of premium minimum guarantee*** on ClassicMarkSM and LibertyMarkSM fixed indexed annuities, your clients would receive 17.20% after 10 years *in a worst-case scenario*—with powerful upside potential beyond that.

Which 10-year guaranteed rate would you rather offer—17.20% or -3.34%?*** Of course, offering 17.20% is a no-brainer!



ClassicMarkSM and LibertyMarkSM don't stop with strong guaranteed rates. These powerful FIAs also offer:

- Upside potential with five no-cap participation rate strategies.
- Backing of “A” rated Amerigo Financial Life and Annuity Insurance Company.†
- 30% death benefit boost with the optional Heritage MaximizerSM.††

For more information, call the Legacy Sales Team at 800-395-1053, Ext. 4002, or your IMO.



Heritage MaximizerSM enhanced death benefit rider (Rider Series 2181). ClassicMarkSM 10, 10 LT (Contract Series 411/411LG10/411LG86+/4190/4204); ClassicMarkSM 10 Plus, 10 LT Plus (Contract Series 411/411LG10+/4179/4190/4204); LibertyMarkSM 7, 10, 10 LT, SE 7, SE 10, SE 10 LT (Contract Series 411/4196/4205); LibertyMarkSM 7 Plus, SE 7 Plus (Contract Series 411/4191/4196/4205); and LibertyMarkSM 10 Plus, 10 LT Plus, SE 10 Plus, SE 10 LT Plus (Contract Series 411/4179/4184/4196/4205) single premium deferred fixed indexed annuities are underwritten by Amerigo Financial Life and Annuity Insurance Company (Amerigo), Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group®. On LibertyMarkSM and LibertyMarkSM SE products, the Liberty Optimizer administrative fee of 1.00–1.75% (depending on the product version selected) will be deducted from the Accumulation Value at the end of each contract year, including the first. Legacy Marketing Group® and any licensed insurance agent/agency shown on this ad are independent, authorized agents/agencies of Amerigo.

* Available upon death, surrender, or annuitization, less surrender charges. Rate for policies issued in 2019.

** Assumes \$100,000 premium, no additional premium payments, no withdrawals, and no interest earnings over a 10-year period. On LibertyMarkSM 10, values are based on 100% of premium guaranteed at 1.60%, less any withdrawals, surrender charges, and applicable premium tax. Standard annuity values are based on 87.50% of premium guaranteed at 1.00% under the Standard Non-Forfeiture Minimum Guarantee.

† Rating of Amerigo Financial Life and Annuity Insurance Company (Amerigo), July 2017. Amerigo Financial Life and Annuity Insurance Company has a financial strength rating of A (Excellent, 3rd out of 15 rating categories). A.M. Best's rating is assigned after a comprehensive quantitative and qualitative evaluation of a company's balance sheet strength, operating performance, and business profile. A.M. Best uses a scale of 15 ratings, ranging from "A++" to "F."

†† Heritage MaximizerSM is available to ages 0–75 for a 0.30% annual charge. Benefits become available three years after the rider effective date. Additional restrictions apply. Not available in all states or with all products. Check State Approval Matrix.