



Reliable Living Plan™ Revolution Tour Producer Bonus Program Rules and Details

OVERVIEW

For a limited time only, sell Reliable Living Plan™, a unique immediate-need long-term care insurance product from Americo Financial Life and Annuity Insurance Company, and earn an additional \$500 on each eligible application submitted and paid during the qualification period.

ELIGIBILITY

- All writing Producers who fully attend a Reliable Living Plan™ Revolution Tour event are eligible to participate.
- Reliable Living Plan™ applications must be submitted July 1–August 31, 2018, and paid by September 30, 2018.
- The Producer must: (1) be the writing Producer; (2) be licensed, contracted, and appointed to sell Reliable Living Plan™, and in good standing; and (3) have no outstanding chargebacks, debit balance, or monies owed to Legacy at the close of the qualification period.

PAYMENT

- The writing Producer will receive \$500 on each eligible Reliable Living Plan™ application submitted and paid during the qualification period.
- If the Producer's commissions are assigned pursuant to an *Assignment of Commissions* form, any bonus amounts will be paid to the assignee, not the writing Producer(s).
- Bonus amounts will be paid on inforce policies approximately 45 days after the base commission is paid.
- Bonus amounts will be paid as a part of the Producer's commission (commission statement will state "RLP Tour Bonus" under "client name").

GENERAL GUIDELINES

- Should Legacy Marketing Group®, an authorized company, or a policyholder within the free-look period cancel a contract for any reason, the bonus will not be paid on that contract.
- All bonus amounts will be reported as income earned in the year distributed, and a 1099 will be issued. We recommend that you consult a tax adviser regarding any tax ramifications.
- This promotion is offered solely by Legacy Marketing Group®, and Legacy, at its sole discretion, reserves the right to determine participant eligibility and final payment of bonus, and to revise the guidelines as needed.

QUESTIONS?

Contact a Legacy Relationship Manager at [800-395-1053](tel:800-395-1053), Ext. 4002.

The Reliable Living Plan™ single premium immediate long-term care insurance policy (Series 600) is underwritten by **Americo Financial Life and Annuity Insurance Company**, Kansas City, MO, and may vary in accordance with state laws. Product is exclusively marketed by Legacy Marketing Group®, an independent, authorized agency of Americo. Certain restrictions and variations apply. Policy and rider have limitations and exclusions. Americo Financial Life and Annuity Insurance Company is authorized to conduct long-term care insurance business in the District of Columbia and all states except CT, ME, NY, and VT. Product and benefits may not be available in all states.

The Reliable Living Plan™ is intended to be a federally tax-qualified long-term care insurance contract under IRC 7702B.

This promotion is solely sponsored by Legacy Marketing Group® and the operation and results are strictly the responsibility of Legacy Marketing Group®.